

Business Central Implementation Plans

Core Financials Reporting Package

Sample Report

Statement of Account in Word

Company 123 Main St, Anywhere, US | 503-xxx-xxxx | contact@company.com

Computerized Phone Systems 456 17 St S Madison, WI 53701-6652	Statement Date 4/22/2019
	Customer No. COMPUTER0001

Questions about your account can be directed to contact@company.com, or call us at xxx.xxx.xxxx.

Statement of Account

Please remit payment immediately for the invoices that are past due.

Document No.	PO Number	Posting Date	Due Date	Days Past	Remaining Amt. (\$)
CM6001.1		7/20/2013	7/20/2013	2102	(214.00)
SLS6011		7/3/2013	8/2/2013	2089	526.21
SRV6002		8/14/2013	9/13/2013	2047	409.22
SLS6012		9/5/2013	10/5/2013	2025	1,867.25
SLS6013		10/14/2013	11/13/2013	1986	2,342.11
SLS6014		11/13/2013	12/13/2013	1956	2,724.08

List of all open Receivables items for a customer inserted into a Word document along with customer address for easy mailing.

Past Due Notice in Word

Company 123 Main St, Anywhere, US | 503-xxx-xxxx | contact@company.com

Plaza One
2345 42 St. W
Woodbury, MN 55119

Statement Date 4/22/2019
Customer No. PLAZAONE0001

PAST DUE NOTICE

*You have a past due balance of \$ **13,165.09**.*
Your last payment of \$384.89 was received on 4/28/2017.

Below is the list of past due invoices. Please remit payment immediately.

Document No.	PO Number	Posting Date	Due Date	Days Late	Remaining Amt. (\$)
SVC10005		12/13/2013	1/12/2014	1926	2,072.11
SLS110031		1/12/2014	2/11/2014	1896	11,092.98

List of a customer's past due items inserted into a Word document along with customer address for easy mailing.

Monthly Income Statement in Word

Financial Statement
Fabrikam, Inc.
For the Period Ending
March 31 2016

March Revenue 236,460 Budget Variance % 15.9%	March Margin 64.8% Monthly Budget 60.8%	YTD Revenue 360,407 Budget Variance % 11.1%	YTD Margin 59.6% YTD Budget 56.2%
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Summary

For the month of March, revenue was \$ 236,460 pushing the YTD revenue to \$ 360,407. The resulting gross margins were 64.8% for the month and 59.6% YTD with the gross margin for the year trending up.



Monthly income statement information for current month and YTD along with graphs inserted into a Word document.

Income Statement - Dim by Sheet

Income Statement													
Dimension: BUSINESSGROUP													
Dimension Value: CORPORATE													
For the Month Ended Friday, August 31, 2018													
	Trend Results			Current Month - August			Year-to-Date - August			Quarterly Results			
	June	July	August	Actual	Budget	Variance	Actual	Budget	Variance	Sep-Nov 17	Dec-Feb 18	Mar-May 18	Jun-Aug 18
Revenue													
Sales, Retail - North America	279,228.99	377,206.49	348,660.29	348,660.29	(354,553.48)	703,213.77	2,496,588.86	(2,514,269.22)	5,010,858.08	1,088,005.93	929,638.60	867,043.53	1,005,095.77
Sales, Retail - EU	125,211.99	134,696.31	127,513.98	127,513.98	(148,956.40)	275,670.38	1,036,786.89	(1,088,803.01)	2,125,589.90	450,056.76	419,890.16	372,846.61	387,422.28
Discounts, Retail - North Amer	(8,560.06)	(11,544.03)	(12,026.72)	(12,026.72)	11,838.59	(23,865.31)	(77,489.06)	79,920.74	(157,409.80)	(28,311.05)	(26,613.29)	(26,694.35)	(32,130.81)
Discounts, Retail - EU	(4,258.44)	(4,603.66)	(4,953.37)	(4,953.37)	4,660.17	(9,613.54)	(34,796.74)	35,344.03	(69,940.77)	(15,897.50)	(13,215.30)	(12,185.76)	(13,815.47)
Total Revenue	391,622.48	495,755.11	459,194.18	459,194.18	(486,211.12)	945,405.30	3,421,089.95	(3,480,007.46)	6,909,097.41	1,493,854.14	1,309,800.17	1,201,080.03	1,346,571.77
Direct Costs													
Cost of Goods Sold	(221,005.03)	(278,470.00)	(254,667.08)	(254,667.08)	272,190.56	526,857.64	(1,078,719.62)	1,903,815.13	3,782,534.75	(817,438.35)	(712,097.02)	(653,915.94)	(754,142.11)
Purchases	-	-	-	-	-	-	-	-	-	-	-	-	-
Discounts Received	-	-	-	-	-	-	-	-	-	-	-	-	-
Inventory Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
Overhead Applied	-	-	-	-	-	-	-	-	-	-	-	-	-
Purchase Variance	-	-	-	-	-	-	-	-	-	-	-	-	-
Capacity Cost Applied	-	-	-	-	-	-	-	-	-	-	-	-	-
Payment Discounts Granted	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Direct Costs	(221,005.03)	(278,470.00)	(254,667.08)	(254,667.08)	272,190.56	526,857.64	(1,078,719.62)	1,903,815.13	3,782,534.75	(817,438.35)	(712,097.02)	(653,915.94)	(754,142.11)
Gross Profit	170,617.45	217,285.11	204,527.10	204,527.10	(214,020.56)	1,472,262.94	1,542,370.33	(1,584,192.33)	10,691,632.16	676,415.79	597,703.15	547,164.09	592,429.66
General Expenses													
Selling Expenses	(38,862.90)	(37,987.57)	(38,287.95)	(38,287.95)	39,694.82	(77,982.77)	(306,489.41)	296,930.76	(603,420.17)	(131,926.84)	(128,316.49)	(116,879.88)	(115,148.42)
Personnel Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Computer Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Maintenance Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Administrative Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Operating Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	(38,862.90)	(37,987.57)	(38,287.95)	(38,287.95)	39,694.82	(77,982.77)	(306,489.41)	296,930.76	(603,420.17)	(131,926.84)	(128,316.49)	(116,879.88)	(115,148.42)
Departmental Profit	131,754.55	179,297.54	166,239.15	166,239.15	(174,325.74)	1,394,280.17	1,235,880.92	(1,287,261.57)	10,088,211.99	544,488.95	469,386.66	430,284.21	477,281.24
Departmental Profit %	33.6%	36.2%	36.2%	36.2%			36.1%			36.4%	35.8%	35.8%	35.4%

Provides financial info on an Income Statement with filters by dimension. It includes trends, monthly, quarterly, and YTD comparisons.

Sample Report

Income Statement Budget and Variance

Income Statement													Year: 2011	
	January	February	March	April	May	June	July	August	September	October	November	December	2011	
Revenue														
Sales, Retail - Dom.	671,710	451,433	503,309	545,641	666,980	701,131	862,549	938,773	590,273	458,449	392,383	442,593	7,226,224	
Sales, Retail - EU	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales, Retail - Export	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales, Raw Materials - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales, Raw Materials - EU	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales, Raw Materials - Export	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sales, Resources - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-	
Consulting Fees - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-	
Fees and Charges Rec. - Dom.	4,650	3,540	4,510	4,630	5,440	3,970	4,040	4,520	4,090	4,390	3,940	3,000	50,720	
Discount Granted	(49,022)	(31,097)	(35,785)	(37,049)	(46,582)	(50,509)	(66,103)	(67,399)	(43,131)	(31,605)	(26,915)	(33,300)	(519,899)	
Net Revenue	627,338	423,276	472,034	513,222	625,837	654,192	800,486	875,894	551,232	432,234	369,408	412,293	6,757,445	
Cost of Goods Sold														
Purch., Retail - Dom.	(282,744)	(425,614)	(266,813)	(219,858)	(706,217)	(714,188)	(520,736)	(660,961)	(384,202)	(230,191)	(456,957)	(237,038)	(5,105,518)	
Purch., Retail - EU	-	-	-	-	-	-	-	-	-	-	-	-	-	
Purch., Retail - Export	-	-	-	-	-	-	-	-	-	-	-	-	-	
Disc. Received, Retail	-	-	-	-	-	-	-	-	-	-	-	-	-	
Delivery Expenses, Retail	-	-	-	-	-	-	-	-	-	-	-	-	-	
Inventory Adjmt., Retail	10,859	20,156	9,643	9,341	9,586	21,024	14,692	9,624	7,056	13,881	240	8,776	134,877	
Purch., Raw Materials - Dom.	(3,580)	(17,590)	(280)	(28,155)	(9,085)	(15,490)	(13,355)	(11,745)	(280)	(22,645)	-	(8,825)	(131,030)	
Purch., Raw Materials - EU	-	-	-	-	-	-	-	-	-	-	-	-	-	
Purch., Raw Materials - Export	-	-	-	-	-	-	-	-	-	-	-	-	-	
Disc. Received, Raw Materials	-	-	-	-	-	-	-	-	-	-	-	-	-	
Delivery Expenses, Raw Mat.	-	-	-	-	-	-	-	-	-	-	-	-	-	
Inventory Adjmt., Raw Mat.	(9,434)	(8,136)	(9,500)	(9,419)	(9,519)	(10,889)	(16,078)	(9,710)	(7,049)	(14,054)	(331)	(9,475)	(133,615)	
Total Cost of Goods Sold	(284,900)	(441,175)	(266,980)	(248,091)	(715,236)	(729,543)	(535,477)	(672,791)	(384,475)	(253,009)	(457,048)	(246,562)	(5,235,287)	
Gross Profit	342,438	(17,899)	205,054	265,131	(89,399)	(75,351)	265,009	203,102	166,757	179,225	(87,640)	165,731	1,522,159	

Income Statement, Budget and Variance Overview by Year

Sample Report

Income Statement with Prior Period

INCOME STATEMENT				
	Start Date:	1/1/2017	1/1/2016	
	End Date:	6/30/2017	6/30/2016	
	Current Period	Same Period Last Year	Variance to Last Year	
			%	Amount
REVENUE				
44100 Sales, Retail - North America	4,460,733	3,388,097	32%	1,072,635
44200 Sales, Retail - EU	5,183,491	4,273,881	21%	909,610
44300 Sales, Retail - Other	-	-	-	-
45100 Discounts, Retail - North Amer	(145,777)	(148,824)	(2%)	3,047
45200 Discounts, Retail - EU	(216,135)	(235,697)	(8%)	19,561
45300 Discounts, Retail - Other	-	-	-	-
TOTAL REVENUE	9,282,311	7,277,458	28%	2,004,853
COST OF GOODS SOLD				
52100 COGS, Retail - North America	(2,521,462)	(1,923,084)	31%	(598,378)
52300 COGS, Retail - EU	(2,896,217)	(2,383,821)	21%	(512,397)
52400 COGS, Retail - Other	-	-	-	-
54000,54800 Cost Adjustments	(0)	(0)	-	-
TOTAL COST OF GOODS SOLD	(5,417,680)	(4,306,905)	26%	(1,110,775)
GROSS PROFIT	3,864,631	2,970,553	30%	894,078
OPERATING EXPENSES				
61400 Total Selling Expenses	(543,689)	(489,422)	11%	(54,267)
62950 Total Personnel Expenses	(1,768,256)	(1,370,875)	29%	(397,381)
64400 Total Computer Expenses	(24,074)	(43,770)	(45%)	19,696
65400 Total Bldg. Maint. Expenses	(28,716)	(52,654)	(45%)	23,938
65900 Total Administrative Expenses	(15,501)	(29,244)	(47%)	13,743
66400 Total Fixed Asset Depreciation	-	-	-	-
67600 Other Operating Exp. - Total	-	-	-	-
TOTAL OPERATING EXPENSES	(2,380,236)	(1,985,965)	20%	(394,272)
OPERATING INCOME (EBIT)	1,484,395	984,589	51%	499,806
79950 Total Interest Income	0	-	=	0
80600 Total Interest Expenses	-	-	-	-
81300 Total Currency Gains and Losses	-	-	-	-
NET INTEREST BEFORE EXTRAORDINARY ITEMS AND TAXES (EBT)	1,484,395	984,589	51%	499,807
84300 Total Income Taxes	-	-	-	-
NET INCOME	1,484,395	984,589	51%	499,807

Income Statement that compares a given period to the same period last year.

Shipped Not Invoiced

Sales Lines Shipped Not Invoiced

Report Filters

- Customer Name *
- Sales Order *
- Salesperson Code *
- Location Code *

Report Date: 8/9/2018

Customer Name	Customer No.	Sales Order	Salesperson	Location Code	Last Shpmt Posting Date	# of Shpmts	Item No.	Item Description	Qty Shp not Inv	UoM	Amt Shp not Inv
<i>There are no shipped sales lines to display</i>											
Total						<i>No. of Lines</i>	0				\$0.00
Total											\$0.00
Grand Total											\$0.00

Lists Sales Lines that have a quantity shipped but not invoiced. Sales lines not immediately invoiced after shipment can affect cashflow.

Sample Report
Received Not Invoiced

Purchases Received not Invoiced											
Report Filters											
Vendor Name											
PO Number											
Purchaser Code											
Location Code											
									Report Date: 8/9/2018		
Vendor Name	Vendor Code	PO Number	Purchaser Name	Location Code	Last Rcpt Posting Date	# of Rcpts	Item No.	Item Description	Qty Rcd not Inv	UoM	Amt Rcd not Inv
AR Day Property Management	20000	PO1200008	Richard Lum								
				YELLOW	1/26/2012	1	10000 1920-5	ANTWERP Conference Table	24	PCS	\$8,840.00
				YELLOW	1/26/2012	1	20000 1988-5	SEOUL Guest Chair, red	24	PCS	\$2,925.00
PO1200008 Total											
										No. of Lines	2
AR Day Property Management Total											
										\$12,765.00	
Busterby Stole og Borde A/S	45858585	6001	Richard Lum								
				GREEN	1/23/2012	1	20000 1906-5	ATHEN Skuffemodul	20	PCS	\$4,390.00
				GREEN	1/23/2012	1	10000 1908-5	LONDON Kontorstol, blå	20	PCS	\$1,922.00
				GREEN	1/23/2012	1	30000 80100	Printerpapir	200	PALLET	\$19,200.00
6001 Total											
										No. of Lines	3
Busterby Stole og Borde A/S Total											
										\$25,512.00	
CoolWood Technologies	30000	PO1200004	Richard Lum								
				GREEN	1/25/2012	1	10000 1908-5	LONDON Swivel Chair, blue	36	PCS	\$4,324.50
				GREEN	1/25/2012	1	20000 1968-5	MEXICO Swivel Chair, black	60	PCS	\$7,207.50
				GREEN	1/25/2012	1	30000 1980-5	MOSCOW Swivel Chair, red	96	PCS	\$11,532.00
				GREEN	1/25/2012	1	40000 2000-5	SYDNEY Swivel Chair, green	36	PCS	\$4,324.50
PO1200004 Total											
										No. of Lines	4
		PO1200005	Richard Lum								
				YELLOW	1/24/2012	1	10000 1896-5	ATHENS Desk	24	PCS	\$15,198.00
				YELLOW	1/24/2012	1	20000 1908-5	LONDON Swivel Chair, blue	48	PCS	\$5,766.00
				YELLOW	1/24/2012	1	30000 1968-5	MEXICO Swivel Chair, black	144	PCS	\$17,298.00
				YELLOW	1/24/2012	1	40000 1980-5	MOSCOW Swivel Chair, red	96	PCS	\$11,532.00
PO1200005 Total											
										No. of Lines	4
CoolWood Technologies Total											
										\$77,182.50	

Lists Purchase Lines that have a quantity received but not invoiced. Items received into your inventory that have not been invoiced could be improperly valuing your inventory.

Net Worth by Year

Net Worth

Report Date 8/9/2018

	Current	2017	2016	2015	2014
Current Assets	15,533,594	14,736,730	6,947,298	4,377,781	4,028,454
Fixed Assets	-	-	-	-	-
Total Assets	15,533,594	14,736,730	6,947,298	4,377,781	4,028,454
Short-Term Liabilities	9,449,059	9,167,799	6,437,492	4,149,154	3,081,481
Long-Term Liabilities	-	-	-	-	-
Total Liabilities	9,449,059	9,167,799	6,437,492	4,149,154	3,081,481
Net Worth	6,084,535	5,568,931	509,806	228,627	946,974

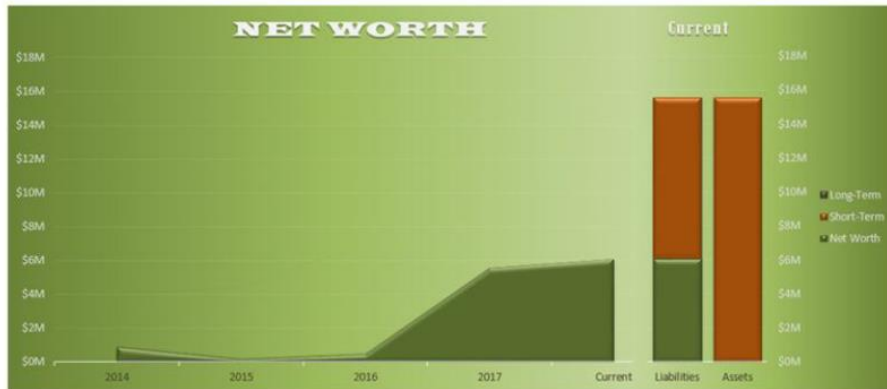


Chart of year-over-year Net Worth as affected by the balance of Assets and Liabilities.

Net Change by Global Dimension

Net Change by Global Dimension 1						
Changes within a given date range compared to budget within a specified tolerance level						
Date Range 1/1/2013 to 12/12/2013			Run Date 8/9/2018			
Budget 2013						
Tolerance 2%						
Excl Closed TRUE						
No.	Name	TOTAL Net Change	CORPORATE Net Change	EVENTS Net Change	SPORTS Net Change	<no dimension> Net Change
10000	ASSETS					
11000	Current Assets					
11100	Liquid Assets	-	-	-	-	-
11200	Cash	2,264,728.86 ▼	2,930,421.66 ▼	1,215,782.03 ▼	4,618,240.71 ▼	(6,499,715.54)
11700	Liquid Assets, Total	2,264,728.86 ▼	2,930,421.66 ▼	1,215,782.03 ▼	4,618,240.71 ▼	(6,499,715.54)
13000	Accounts Receivable	-	-	-	-	-
13100	Customers, North America	89,911.12 ▼	11,838.07 ▲	67,104.22 ▲	10,968.83 ▼	-
13200	Customers, EU	20,418.91 ▼	(48,120.77) ▼	(2,740.52) ▼	71,280.20 ▲	-
13400	Accounts Receivable, Total	110,330.03 ▼	(36,282.70) ▼	64,363.70 ▲	82,249.03 ▼	-
14000	Inventory	-	-	-	-	-
14100	Inventory, North America	81,015.87 ▼	(777,818.86) ▼	(482,149.35) ▼	(1,567,689.99) ▼	2,908,674.07 ▲
14200	Inventory, EU	23,024.06 ▼	(835,278.13) ▼	(216,662.52) ▼	(1,090,072.62) ▼	2,165,037.33 ▲
14300	Cost of Goods Sold (Interim)	-	-	-	-	-
14500	Inventory, Total	104,039.93 ▼	(1,613,096.99) ▼	(698,811.87) ▼	(2,657,762.61) ▼	5,073,711.40 ▲
15950	Current Assets, Total	2,479,098.82 ▲	1,281,041.97 ▼	581,333.86 ▼	2,042,727.13 ▼	(1,426,004.14) ▼
16000	Fixed Assets					
16100	Vehicles	-	-	-	-	-
16200	Vehicles	-	-	-	-	-
16210	Increases during the Year	-	-	-	-	-
16220	Decreases during the Year	-	-	-	-	-
16300	Accum. Depreciation, Vehicles	-	-	-	-	-
16400	Vehicles, Total	-	-	-	-	-
18950	Fixed Assets, Total					
19950	TOTAL ASSETS	2,479,098.82 ▲	1,281,041.97 ▼	581,333.86 ▼	2,042,727.13 ▼	(1,426,004.14) ▼

Display of net change of General Ledger accounts by Global Dimension 1 within a given date.

Sample Report
Financial Reports Review

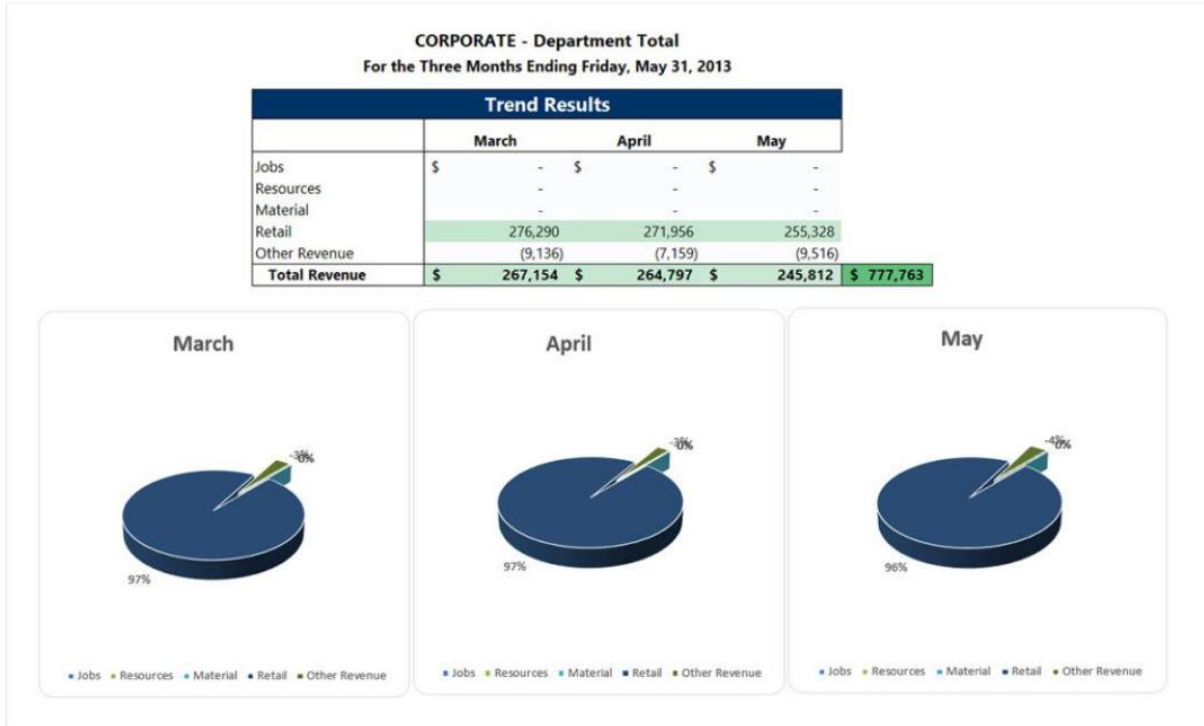
Income Statement



	Oct 13	Nov 13	Dec 13	Jan 14	Feb 14	Mar 14	Apr 14	May 14	Jun 14	Jul 14	Aug 14	Sep 14
REVENUE												
Sales, Retail - North America	556,981	639,644	653,084	627,799	562,871	588,541	666,857	684,576	795,596	515,257	530,228	528,267
Sales, Retail - EU	350,735	350,817	356,731	374,878	374,779	419,440	448,553	469,043	515,089	409,985	387,038	377,528
Discounts, Retail - North Amer	(17,396)	(23,824)	(24,411)	(24,106)	(19,302)	(19,860)	(35,787)	(29,893)	(38,227)	(21,793)	(22,978)	(21,601)
Discounts, Retail - EU	(15,138)	(12,710)	(14,532)	(17,844)	(17,118)	(19,535)	(18,200)	(18,645)	(26,475)	(14,165)	(12,840)	(11,251)
TOTAL REVENUE	875,182	953,928	970,873	960,526	900,781	968,486	1,057,423	1,105,081	1,252,982	883,304	881,448	872,944
DIRECT COSTS												
Cost of Goods Sold	(489,828)	(538,597)	(544,204)	(539,278)	(511,854)	(545,812)	(604,275)	(625,049)	(711,517)	(498,028)	(495,287)	(492,153)
Purchases	(1,572,825)	(2,075)	(34)	(322,533)	(396,189)	(437,993)	(566,730)	(584,583)	(661,583)	(500,868)	(529,234)	(526,257)
Discounts Received	31,456	42	1	6,451	7,924	8,760	11,335	11,692	13,232	10,017	10,585	10,525
Inventory Adjustment	1	0	-	0	0	0	(0)	0	0	0	0	0
Overhead Applied	-	-	-	-	-	-	-	-	-	-	-	-
Purchase Variance	-	-	-	-	-	-	-	-	-	-	-	-
Direct Cost Applied	1,541,369	2,034	34	316,082	388,265	429,233	555,296	572,891	648,351	490,850	518,649	515,732
Payment Discounts Granted	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL DIRECT COSTS	(489,827)	(538,597)	(544,204)	(539,277)	(511,854)	(545,812)	(604,275)	(625,049)	(711,517)	(498,027)	(495,287)	(492,153)
GROSS PROFIT	385,355	415,331	426,669	421,249	388,927	422,674	453,147	480,032	541,466	385,276	386,161	380,791
GROSS PROFIT %	44.0%	43.5%	43.9%	43.9%	43.2%	43.6%	42.9%	43.4%	43.2%	43.6%	43.8%	43.6%

Provides Financial info for a company. It includes Cash Flow, Income Statement & Balance Sheet and can be segmented by Month, Quarter or Year.

GL Financial Overview by Department



Financial details for a company including revenue, income statement, cash flow and trends over time. The information can be refreshed by Department.

Sample Report
Executive Overview

CRONUS JetCorp MANAGEMENT REPORT For Jun '13 EXECUTIVE DASHBOARD					
	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
Sales, Retail - North America	2,232,165	2,505,045	4,998,405	5,917,961	5,542,851
Sales, Retail - EU	1,759,461	1,894,158	3,939,898	3,983,143	4,316,254
Discounts, Retail - North Amer	(62,263)	(81,529)	(139,423)	(185,269)	(166,839)
Discounts, Retail - EU	(53,347)	(69,055)	(130,653)	(144,848)	(149,455)
Total Net Sales	3,871,016	4,248,619	8,668,226	9,570,985	9,542,810
COGS, Retail - North America	(1,215,534)	(1,336,660)	(2,721,901)	(3,228,907)	(2,972,316)
COGS, Retail - EU	(949,880)	(1,018,802)	(2,127,032)	(2,181,846)	(2,316,740)
Total Cost of Sales	(2,165,414)	(2,355,462)	(4,848,933)	(5,410,754)	(5,289,056)
Gross Profit	1,705,602	1,893,157	3,819,293	4,160,231	4,253,754
Total Selling Expenses	(524,871)	(701,833)	(1,176,324)	(902,694)	(1,384,065)
Total Personnel Expenses	(1,359,987)	(1,548,351)	(3,045,370)	(2,838,692)	(3,069,441)
Total Computer Expenses	(12,853)	(22,722)	(28,781)	(12,424)	(48,903)
Total Bldg. Maint. Expenses	(15,154)	(24,820)	(33,933)	(14,676)	(59,774)
Total Administrative Expenses	(9,061)	(15,290)	(20,290)	(8,911)	(36,569)
Total Fixed Asset Depreciation	-	-	-	-	-
Other Operating Exp., Total	-	-	-	-	-
Total Expenses	(1,921,925)	(2,313,015)	(4,303,698)	(3,777,397)	(4,798,762)
Net Profit Before Tax	(216,323)	(419,858)	(484,404)	382,835	(544,997)
Total Interest Income	(0)	0	(0)	(0)	0
Total Currency Gains and Losses	-	-	-	-	-
Total Income Taxes	-	-	-	-	-
Net Profit After Tax	(216,323)	(419,858)	(484,404)	382,835	(544,997)

	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
Sales Margin (%)	44.1%	44.6%	44.1%	43.5%	44.6%
Sales / Total Assets (ratio)	0.6	1.1			
Return on Total Assets (%)	-3.6%	-10.9%			

	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
Net Sales	3,871,016	4,248,619	8,668,226	9,570,985	9,542,810
Gross Profit	1,705,602	1,893,157	3,819,293	4,160,231	4,253,754

	YTD Jun '13	YTD Jun '12	FY 2013	FY 2013	FY 2012
	Actual	Actual	Forecast	Budget	Actual
Net Sales	3,871,016	4,248,619	8,668,226	9,570,985	9,542,810
Gross Profit	1,705,602	1,893,157	3,819,293	4,160,231	4,253,754

	6/12/2013	6/12/2012	Net Change	% Change
Total Assets	6,046,738	3,841,470	2,205,268	57%
Total Liabilities	(5,692,840)	(3,346,113)	(2,346,729)	81%
Total Liabilities and Equity	(6,046,738)	(3,841,470)	(2,205,268)	57%

Provides an executive dashboard view of the financial health of a company including P_L, KPIs, Balance Sheet, Cash Flow and changes to Current Assets and Liabilities for the current and previous year.

Sample Report

Customer Invoices and Applied Payments

AR Customer Invoices & Applied Payments

Posting Date: 5/1/2013.. Report Date: 8/9/2018
Country/ Region Code: FR
Customer No: *
Open: TRUE

				Transaction Currency			Local Currency	
Description	Doc. No.	Due Date	Posting Date	Currency Code	Amount	Remaining Amount	Amount (LCY)	Remaining Amount (LCY)
Order S107667	SI_105718	4/11/2014	3/11/2014	EUR	17,047.17	17,047.17	22,686.37	22,686.37
Order S107676	SI_105727	9/17/2014	8/17/2014	EUR	13,692.35	13,692.35	18,221.77	18,221.77
Order S107723	SI_105774	11/29/2013	10/29/2013	EUR	1,798.78	1,798.78	2,393.82	2,393.82
Order S107740	SI_105791	4/30/2015	3/31/2015	EUR	2,352.23	2,352.23	3,130.35	3,130.35
C100036 - Francematic Remaining Amount In Local Currency							46,432.31	

List of customer invoices and applied payments including balance for each account.

Customer AR Collections

Customer AR Collections

Name		Customer Pos...	Payment T...	Journal Batch Name
AlphaQuote	Bainbridges	EU	14 DAYS	
Bargottis	Basingers	NA	18 DAYS	
BEI Outfitters	BlackCane Motor Wo...	OTHER	1M(8D)	

Customer Info	Document No.	Posting Date	Due Date	Original Amt. (LCY)	Remaining Amt. (LCY)
Mr. Jim Stewart C100040 Guildford Water Department 25 Water Way Atlanta US					
Credit Memo SC100693	SC_100588	1/31/2011	1/31/2011	\$ (21)	\$ (21)
Credit Memo SC100705	SC_100600	1/17/2012	1/17/2012	\$ (34)	\$ (34)
Order SI07240	SI_105291	12/17/2013	12/31/2013	\$ 21,291	\$ 21,291
Order SI07244	SI_105295	12/31/2013	1/14/2014	\$ 21,291	\$ 21,291
Order SI09245	SI_107296	12/31/2013	1/14/2014	\$ 21,291	\$ 21,291
Order SI07246	SI_105297	1/7/2014	1/21/2014	\$ 20,184	\$ 20,184

Summary of remaining amounts on Customer Orders. Slicers can be used to filter on customer name, posting group, and payment terms.

Sample Report

Vendor Payment History

Vendor Payments History

Posting D... 1/1/2013 1/16/2013 2/10/2013 2/12/2013 2/20/2013 2/22/2013 2/27/2013 3/8/2013 4/1/2013

Closed at Date (All) Open FALSE

Vendor No.	Vendor - Name	Due Date	Document Type	Document No.	Description	Credit Amount (LC)	Debit Amount (LC)
V20009	Malay-Dan Export Unit Sdn Bhd	1/31/2013	Invoice	PL_102826	Order PO102826	9,554.95	-
		1/31/2013	Invoice	PL_102852	Order PO102852	6,297.60	-
		1/31/2013	Invoice	PL_102882	Order PO102882	13,117.35	-
		1/31/2013	Invoice	PL_102911	Order PO102911	14,250.08	-
		4/30/2013	Invoice	PL_102832	Order PO102832	26,402.16	-
		4/30/2013	Invoice	PL_102859	Order PO102859	5,018.06	-
		4/30/2013	Invoice	PL_102890	Order PO102890	21,604.31	-
		4/30/2013	Invoice	PL_102919	Order PO102919	24,740.15	-
		3/8/2013	Payment	GP100396	Malay-Dan Export Unit Sdn Bhd March Paym	-	43,359.98
		1/31/2013	Invoice	PL_102827	Order PO102827	93,852.73	-
V20040	Technische Betriebe Rotkreuz	1/31/2013	Invoice	PL_102853	Order PO102853	14,111.54	-
		1/31/2013	Invoice	PL_102883	Order PO102883	27,308.36	-
		1/31/2013	Invoice	PL_102912	Order PO102912	25,676.22	-
		1/31/2013	Invoice	PL_102942	Order PO102942	61,805.06	-
		1/31/2013	Invoice	PL_102969	Order PO102969	5,032.65	-
		1/31/2013	Invoice	PL_102993	Order PO102993	2,513.80	-
		4/30/2013	Invoice	PL_102833	Order PO102833	106,491.74	-
		4/30/2013	Invoice	PL_102860	Order PO102860	31,988.14	-
		4/30/2013	Invoice	PL_102891	Order PO102891	40,970.36	-
		4/30/2013	Invoice	PL_102920	Order PO102920	34,542.18	-
V20007	TrendTech	4/30/2013	Invoice	PL_102947	Order PO102947	41,101.30	-
		4/30/2013	Invoice	PL_102974	Order PO102974	5,488.61	-
		4/30/2013	Invoice	PL_103001	Order PO103001	4,777.44	-
		2/20/2013	Payment	GP100480	Technische Betriebe Rotkreuz February Paym	0.01	230,300.37
		1/31/2013	Invoice	PL_102828	Order PO102828	69,689.76	-
		1/31/2013	Invoice	PL_102854	Order PO102854	15,174.32	-
		1/31/2013	Invoice	PL_102885	Order PO102885	17,184.30	-
		1/31/2013	Invoice	PL_102914	Order PO102914	16,731.54	-
		1/31/2013	Invoice	PL_102943	Order PO102943	38,525.76	-
		1/31/2013	Invoice	PL_102995	Order PO102995	455.70	-
4/30/2013	Invoice	PL_102834	Order PO102834	43,542.38	-		
4/30/2013	Invoice	PL_102862	Order PO102862	5,313.07	-		

Vendor Po... EU NA

Source Code PAYMENTJNL PURCHASES

Provides information about payments made to Vendors, by posting date.

Sample Report

GL Consolidated PL by Company

Consolidated Profit & Loss by Company			
(All Amounts in USD)			
Confidential			
Date Filter:	1/1/2013..6/12/2013		
Departments:	•		
Description	COMPANY		Consolidated
	JetCorp, North America	JetCorp, UK	
Sales, Retail - North America	2,232,165	2,626,541	4,858,705
Sales, Retail - EU	1,759,461	2,102,746	3,862,208
Discounts, Retail - North Amer	(62,263)	(70,605)	(132,867)
Discounts, Retail - EU	(58,347)	(70,886)	(129,233)
TOTAL REVENUE	3,871,016	4,587,796	8,458,813
Cost of Goods Sold	(2,165,414)	(2,609,708)	(4,775,122)
Purchases	(2,316,158)	(2,361,393)	(4,677,551)
Discounts Received	46,323	47,228	93,551
Inventory Adjustment	1	-	1
Overhead Applied	-	-	-
Purchase Variance	-	-	-
Direct Cost Applied	2,269,835	2,314,165	4,584,000
Payment Discounts Granted	-	-	-
TOTAL DIRECT COSTS	(2,165,413)	(2,609,708)	(4,775,121)
GROSS PROFIT	1,705,603	1,978,089	3,683,692
Selling Expenses	(524,871)	(522,665)	(1,047,536)
Personnel Expenses	(1,359,987)	(1,359,987)	(2,719,974)
Computer Expenses	(12,853)	(12,602)	(25,455)
Building Maintenance Expenses	(15,154)	(15,025)	(30,178)
Administrative Expenses	(9,061)	(8,493)	(17,554)
Depreciation of Fixed Assets	-	-	-
Other Operating Expenses	-	-	-
TOTAL EXPENSES	(1,921,925)	(1,918,772)	(3,840,697)
PROFIT/LOSS	(216,322)	59,317	(157,005)

Consolidated Profit and Loss information for multiple companies. Company information is presented side by side to allow comparison and consolidated information across companies that are included in the filters.

Sample Report

Aged Extended Customer Balances

Aged Customers Balance to 12 Sep 2013											04-Nov-2015 12:17 PM	
No.	Name	Salesperson Code	Total Balance Due	Last Payment and Amount	Open Orders	Current Items	Past Due Total	1 - 30 Days	31 - 60 Days	61 - 90 Days	Over 90 Days	
						3%	6%	46%	2%	3%	-7%	
C10000	Blanemak Hilti/Shep	PS	36,124	30-Dec-13 (37,210)	32,646	17,893	10,431	10,509	-	-	(78)	
C10002	Bankridges	BD	22,759	20-Dec-13 (98,002)	30,369	-	22,759	22,352	-	-	(173)	
C10003	Candoy/Kimov AS	PS	32	19-Dec-13 (8,822)	56,480	-	-	(32)	-	-	(16)	
C10004	Candoy/Nederland/BV	PS	29,467	9-Nov-13 (14,407)	10,658	-	29,467	14,407	15,905	-	(105)	
C10005	Carl Anthony	PS	25,444	10-Dec-13 (12,897)	-	13,308	12,108	12,895	-	-	(757)	
C10007	Censomartul d.o.o.	RH	31,879	24-Dec-13 (21,776)	2,982,333	-	31,879	16,893	15,983	(17)	(97)	
C10008	City Of Chicago	AH	10,207	7-Nov-13 (17,797)	-	-	10,207	-	-	-	(85)	
C10009	Corporacion Beta	PS	11,804	4-Nov-13 (19,950)	19,822	-	11,804	11,860	-	-	(56)	
C10020	Corusus Cardiology Procurement	RH	20,472	25-Nov-13 (3,574)	3,875	5,574	19,899	-	10,979	(10)	(17)	
C10021	Corusus Cardiology Sales	PS	24,340	9-Dec-13 (10,318)	52,353	10,318	14,023	-	14,958	-	(56)	
C10022	Deerfield Graphics Company	LH	6,226	23-Dec-13 (10,264)	16,776	6,255	628	-	-	-	(29)	
C10025	Demings/Riemann	AH	320	29-Dec-13 (28,798)	19,491	-	-	(320)	-	-	(166)	
C10026	Designstudio Omundsen	PS	276	1-Dec-13 (17,528)	12,374	-	(276)	-	-	-	(276)	
C10029	Elkhorn Airport	BD	17,872	28-Dec-13 (17,759)	32,821	-	17,872	17,540	-	-	(332)	
C10030	Stumpers	LH	176	28-Dec-13 (14,778)	11,960	-	(176)	-	-	-	(176)	
C10031	Englands Kierstrombiller AB	PS	43,126	30-Sep-13 (43,228)	276,535	-	43,126	16,126	27,302	-	(107)	
C10032	EXPORTILES d.o.o.	RH	59	29-Dec-13 (24,944)	1,412,264	-	59	-	-	-	(53)	
C10033	Falvey Shourd	LH	11,275	5-Nov-13 (5,070)	5,010	5,010	6,205	6,329	-	-	(124)	
C10035	Fast Touch-Marketing	AH	19,457	10-Dec-13 (19,519)	39,473	-	19,457	19,430	-	-	(32)	
C10036	Francisco	PS	16,804	16-Dec-13 (19,643)	-	-	16,843	-	-	-	(40)	
C10037	Tempson Toppies	LH	29,620	27-Oct-13 (14,732)	-	29,759	(129)	-	-	(33)	(73)	
C10038	Gagn S Giaman	PS	1,301	10-Dec-13 (1,956)	1,487,386	-	1,301	-	1,956	-	(54)	
C10039	Gray Sports	AH	19,519	19-Nov-13 (1,450)	20,070	-	19,519	19,882	-	-	(363)	
C10040	Gulfport/Veter Department	BD	51,746	30-Dec-13 (19,147)	-	-	51,746	33,875	17,966	-	(55)	
C10041	Hemligröb	PS	28,594	15-Dec-13 (27,903)	-	-	13,275	(28)	13,620	(29)	(188)	
C10042	Hilgers Industrial	RH	10,438	22-Nov-13 (13,500)	-	-	10,438	10,500	-	-	(62)	
C10044	Hovell/Piedese	RH	7,687	10-Dec-13 (7,265)	6,404	7,261	(173)	-	-	-	(173)	
C10046	John Hancock Insurance Co.	JH	29	30-Nov-13 (10,593)	8,057	-	29	(18)	-	-	(20)	
C10049	Konberg Tapar AB	RH	4,621	28-Dec-13 (16,644)	60,322	-	4,621	(18)	4,812	-	(40)	
C10050	Lauritzen/Kierstrombiller AS	PS	20,302	21-Dec-13 (16,634)	107,071	-	20,302	21,880	-	-	(178)	
C10051	Libero S.A.	RH	4,629	10-Dec-13 (4,207)	10,705	-	4,629	4,717	-	-	(88)	
C10052	Line Importanz	PS	1,876	10-Dec-13 (8,732)	-	-	1,876	1,779	-	-	(14)	
C10053	London Candoy Storage Campus	LH	471	28-Nov-13 (14,134)	22,394	-	471	-	-	(22)	(449)	
C10054	London Candoy Storage Campus	LH	10,012	20-Nov-13 (5,944)	-	-	10,012	-	-	-	(12)	
C10056	Lovina Contractors	PS	17,975	25-Dec-13 (28,234)	5,572	-	17,975	30,349	15,966	2,651	(12)	
C10058	Marholm/Kamstul	RH	58	9-May-13 (7,106)	94,334	-	58	(7)	-	-	(51)	
C10059	Maassen/Hedderlen	PS	33,232	20-Dec-13 (20,300)	38,251	21,388	11,043	26,545	36,215	-	(33)	
C10060	MEMA Lubiana d.o.o.	PS	5,159	20-Dec-13 (26,142)	2,402,261	2,834	2,525	2,804	-	-	(279)	
C10062	Mohaff/Fab - Möbelhaus	RH	22,237	3-Dec-13 (7,739)	-	7,573	14,723	7,490	7,463	(17)	(213)	
C10063	Möbel/Scheiner AG	PS	63	19-Aug-13 (15,544)	-	-	63	-	-	-	(63)	
C10064	Möbel/Singstad	PS	52,579	22-Dec-13 (29,894)	54,845	13,209	39,371	26,474	13,202	(26)	(279)	
C10065	Reure Landboom NV	PS	22,896	1-Dec-13 (20,837)	25,250	20,837	2,261	2,243	-	-	(18)	
C10066	Office Solutions	LH	20,205	20-Dec-13 (16,365)	20,589	-	20,205	10,204	-	-	(243)	
C10068	Outdoor Gear Unlimited	RH	7,093	29-Dec-13 (15,177)	4,485	-	7,093	7,127	-	-	(34)	
C10069	Parmentier Boutique	RH	16	24-Dec-13 (7,459)	5,667	-	16	(16)	-	-	-	
C10070	Piquet AG	RH	8,853	12-Dec-13 (9,106)	15,051	-	8,853	7,395	1,724	-	(256)	
C10072	Danger Unlimited	BD	4,441	23-Dec-13 (17,794)	54,483	4,649	(208)	-	-	-	(208)	
C10073	Ravel/Mahler	PS	16	6-Dec-13 (2,109)	163,554	-	16	-	149	-	(147)	
C10075	Silangman Ltd.	LH	381	18-Dec-13 (1,617)	28,168	-	381	-	-	(143)	(278)	
C10076	Shoemasters	LH	27,960	20-Nov-13 (25,839)	33,911	16,564	11,296	11,472	(25)	-	(50)	
C10081	Sonnenman Design	PS	23,622	23-Nov-13 (9,732)	-	-	23,622	-	23,720	-	(98)	
C10082	Spinning/Gowat Emporium	BD	190	19-Dec-13 (17,294)	-	-	190	-	149	-	(142)	
C10083	Starfords	LH	11,256	5-Dec-13 (11,783)	22,732	11,483	(227)	-	(24)	-	(203)	

Accounts Receivable history by customer. The user can select specific salespeople or customers to include in the report.

Sample Report

Accounts Receivable with KPIs



Accounts Receivable aging including KPIs such as Collections Performance Index, largest outstanding, longest outstanding.

Company Overview

KEY PERFORMANCE METRICS			
1/1/2011..12/12/2011			
Profitability Indicators			
Net Income for Period	854,371	Target 680,757	●
Gross Margin	44%	41%	●
Profit Margin	10.8%	9.6%	●
ROA (Return on Assets) - annualized	34.9%		
ROE (Return on Equity) - annualized	105.5%		
ROCE (Return on Capital Employed) - annualized	211.0%		
Liquidity Indicators			
Current Ratio	1.28		
Quick Ratio	-0.18		
Cash Conversion Cycle	177 Days		▶
Working Capital (Days)	37 Days		
Solvency Indicators			
Interest cover	#DIV/0!		
Debt Ratio	78%		
Debt to Equity	358%		
Capitalization Ratio	0%		
Operating Performance Ratios			
Working Capital Turnover	9.8		
Fixed Asset Turnover	#DIV/0!		
Total Asset Turnover	3.2		
Operating Expense Ratio	33%	31%	●
Depreciation Expense Ratio	0.0%	0.0%	●
Interest Expense Ratio	0.0%	0.0%	●
Balance Sheet			
Fixed Assets		0.00 M	
Current Assets		3.91 M	
Total Assets		3.91 M	
Current Liabilities		3.06 M	
Long Term Loans		0.00 M	
Equity		0.85 M	
Total Liabilities		3.91 M	
Capital Employed		0.85 M	
Working Capital		0.85 M	
Activity			
Days Sales Outstanding (DSO)		67 Days	
Accounts Payable Days		238 Days	
Inventory Days		348 Days	
Tax Management			
Effective Tax Rate		0.0%	

Overview of a company's financial health showing many different metrics that are calculated from the General Ledger.

Sample Report
Trial Balance

General Ledger Trial Balance						
Run Date:		12/21/2016				
No.	Name	Beginning Balance	Apr-01-16 .. Jun-30-16		Net Change	Ending Balance
			Credit	Debit		
10000	Assets	-	16,956,742.34	16,956,742.34	-	-
11000	Current Assets	-	-	-	-	-
11100	Liquid Assets	-	-	-	-	-
11200	Cash	(3,883,500.76)	1,428,496.41	2,290,537.73	862,041.32	(3,021,459.44)
11400	Bank, Checking	-	-	-	-	-
11500	Bank Currencies	-	-	-	-	-
11600	Bank Operations Cash	-	-	-	-	-
11700	Liquid Assets, Total	(3,883,500.76)	1,428,496.41	2,290,537.73	862,041.32	(3,021,459.44)
12000	Securities	-	-	-	-	-
12100	Bonds	-	-	-	-	-
12200	Other Marketable Securities	-	-	-	-	-
12300	Securities, Total	-	-	-	-	-
13000	Accounts Receivable	-	-	-	-	-
13100	Customers, North America	1,772,101.33	1,478,480.18	2,927,332.31	1,448,852.13	3,220,953.46
13200	Customers, EU	1,122,565.69	816,328.91	1,339,457.97	523,129.06	1,645,694.75
13300	Accrued Interest	-	-	-	-	-
13350	Other Receivables	-	-	-	-	-
13400	Accounts Receivable, Total	2,894,667.02	2,294,809.09	4,266,790.28	1,971,981.19	4,866,648.21
13500	Purchase Prepayments	-	-	-	-	-
13510	Vendor Prepayments	-	-	-	-	-
13540	Purchase Prepayments, Total	-	-	-	-	-
14000	Inventory	-	-	-	-	-
14100	Inventory, North America	159,789.91	1,552,267.09	2,094,383.56	542,116.47	701,906.38
14200	Inventory, EU	(46,875.18)	672,241.68	828,904.48	156,662.80	109,787.62
14300	Cost of Goods Sold (Interim)	-	-	-	-	-
14350	Raw Materials	-	-	-	-	-
14360	Partial Assemblies (Kits)	2,683,336.46	192,681.75	146.70	(192,535.05)	2,490,801.41
14400	WIP	-	-	-	-	-
14500	Inventory, Total	2,796,251.19	2,417,190.52	2,923,434.74	506,244.22	3,302,495.41
15950	Current Assets, Total	1,807,417.45	6,140,496.02	9,480,762.75	3,340,266.73	5,147,684.18

Data views on beginning balances, ending balances, credits and debits for a user-selected range of accounts

Sample Report

Budget vs Actual by Period

General Ledger Budget to Actual by Period																				
JetCorp, North America																				
Period Type: Month																				
Date Filter: 1/1/2013..6/1/2013																				
Run Date: 11/3/2015																				
Name	Period Ending				1/1/2013				2/1/2013				3/1/2013				4/1/2013			
	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%				
OPERATING EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Selling Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Advertising	19,017.35	19,489.70	(472.35)	(2%)	18,026.93	18,580.95	(554.02)	(3%)	20,137.37	20,612.59	(475.22)	(2%)	9,862.77	9,826.17	36.60					
Outsourced Marketing	54,217.57	57,219.12	(3,001.55)	(6%)	56,809.64	57,860.54	(950.90)	(2%)	56,193.41	57,549.45	(1,356.04)	(2%)	29,178.95	28,557.50	621.45	2%				
Entertainment and PR	4,417.77	4,631.06	(213.29)	(5%)	4,425.73	4,411.76	11.97		4,616.28	4,809.36	(193.08)	(4%)	2,158.68	2,193.09	(34.41)	(2%)				
Sales Promotions	8,130.02	7,972.77	157.25	2%	6,388.44	6,618.40	(229.96)	(4%)	8,887.27	8,794.14	93.13	1%	3,770.62	3,965.06	(184.44)	(5%)				
Events	-	-	-	-	1,651.76	1,720.58	(68.82)	(4%)	-	-	-	-	-	-	-	-				
Delivery & Shipping	34,620.05	34,808.02	(187.97)	(1%)	27,719.96	28,769.94	(1,049.98)	(4%)	38,910.22	41,210.10	(2,299.88)	(6%)	17,655.62	17,951.37	(295.75)	(2%)				
Total Selling Expenses	120,402.76	124,120.67	(3,717.91)	(3%)	115,002.46	117,964.17	(2,961.71)	(3%)	128,726.55	132,975.64	(4,249.09)	(3%)	62,626.64	62,493.19	133.45					
Personnel Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Wages	49,648.26	48,202.20	1,446.06	3%	47,221.99	48,682.46	(1,460.47)	(3%)	52,370.13	51,851.61	518.52	1%	49,537.92	48,725.82	812.10	2%				
Salaries	156,496.50	152,640.32	3,856.18	2%	146,128.52	154,161.13	(8,032.61)	(5%)	167,394.26	164,296.75	3,097.51	2%	149,588.29	154,296.45	(4,708.16)	(3%)				
Vacation Compensation	3,117.08	3,213.48	(96.40)	(3%)	3,050.77	3,245.50	(194.73)	(6%)	3,387.64	3,456.79	(69.14)	(2%)	3,232.14	3,248.38	(16.24)	(1%)				
Payroll Taxes	14,942.68	16,067.40	(1,124.72)	(8%)	15,740.65	16,227.48	(486.83)	(3%)	17,197.44	17,283.86	(86.42)	(1%)	15,917.10	16,241.94	(324.84)	(2%)				
Health Insurance	2,458.32	2,410.12	48.20	2%	2,339.39	2,434.12	(94.73)	(4%)	2,631.47	2,992.58	(361.11)	(14%)	2,363.21	2,436.30	(73.09)	(3%)				
Group Life Insurance	15.02	16.06	(1.04)	(7%)	15.81	16.22	(0.41)	(3%)	17.20	17.28	(0.08)		16.48	16.24	0.24	1%				
Workers Compensation	15.58	16.06	(0.48)	(3%)	15.81	16.22	(0.41)	(3%)	17.72	17.28	0.44	2%	15.91	16.24	(0.33)	(2%)				
401K Contributions	3,068.87	3,213.48	(144.61)	(5%)	3,083.23	3,245.50	(162.27)	(5%)	3,318.51	3,456.78	(138.27)	(4%)	3,248.38	3,248.38	-					
Total Personnel Expenses	229,762.31	225,779.12	3,983.19	2%	217,496.37	228,028.61	(10,532.24)	(5%)	246,334.37	242,872.92	3,461.45	1%	221,919.41	228,215.75	(6,296.34)	(3%)				
Computer Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Software	2,018.55	2,102.66	(84.11)	(4%)	2,013.57	2,188.66	(175.09)	(9%)	2,292.43	2,225.66	66.77	3%	-	-	-	-				
Consultant Services	2,083.81	2,240.66	(156.85)	(8%)	1,864.53	2,026.66	(162.13)	(9%)	2,151.41	2,068.66	82.75	4%	-	-	-	-				
Total Computer Expenses	4,102.36	4,343.32	(240.96)	(6%)	3,878.10	4,215.32	(337.22)	(9%)	4,443.84	4,294.32	149.52	3%	-	-	-	-				
Building Maintenance Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Cleaning	905.23	878.86	26.37	3%	870.30	828.86	41.44	5%	772.67	804.86	(32.19)	(4%)	-	-	-	-				
Electricity and Heating	1,788.17	1,943.66	(155.49)	(9%)	2,234.09	2,256.66	(22.57)	(1%)	1,606.93	1,954.66	(347.73)	(22%)	-	-	-	-				
Repairs and Maintenance	1,999.77	2,173.66	(173.89)	(9%)	2,214.07	2,176.66	37.41	2%	2,034.58	2,141.66	(107.08)	(5%)	-	-	-	-				
Total Bldg. Maint. Expenses	4,693.17	4,996.18	(303.01)	(6%)	5,318.46	5,262.18	56.28	1%	4,414.18	4,901.18	(486.99)	(11%)	-	-	-	-				
Administrative Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Office Supplies	78.65	82.79	(4.14)	(5%)	-	-	-	-	169.26	167.58	1.68	1%	-	-	-	-				
Phone and Fax	2,441.71	2,370.59	71.12	3%	2,454.79	2,479.59	(24.80)	(1%)	2,452.03	2,636.59	(184.56)	(8%)	-	-	-	-				
Postage	466.89	448.93	17.96	4%	424.13	419.93	4.20	1%	423.08	454.93	(31.85)	(8%)	-	-	-	-				
Total Administrative Expenses	2,987.25	2,902.31	84.94	3%	2,878.92	2,899.52	(20.60)	(1%)	3,044.37	3,250.10	(205.73)	(7%)	-	-	-	-				
Depreciation of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
Other Operating Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				
TOTAL OPERATING EXPENSES	361,947.85	362,141.60	(193.75)		344,574.11	358,361.82	(13,787.71)	(4%)	387,213.31	388,303.16	(1,089.85)		286,546.07	290,724.94	(4,178.87)	(1%)				
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				

Budget, Actual, Variance and Variance percentage for a user specified range of accounts by period.

Income Statement by Period

Monthly Income Statement			
Filters: Period Type: Month Period Start: 1/1/2011 Period End: 3/12/2011 Department: *			
Report Run Date: 06/08/2018			
Acct. Name	Jan-2011	Feb-2011	Mar-2011
Revenue	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>
Retail	671,710.20	451,432.90	503,309.00
Raw Materials	-	-	-
Resources	-	-	-
Jobs	-	-	-
Other	(44,372.07)	(28,156.90)	(31,274.93)
Total Revenue	<u>627,338.13</u>	<u>423,276.00</u>	<u>472,034.07</u>
Cost of Goods Sold			
Cost of Retail	(490,902.72)	(316,948.88)	(366,622.81)
Cost of Raw Materials	(9,434.41)	(18,126.08)	(9,530.40)
Cost of Resources	-	-	-
Cost of Jobs	-	-	-
Total Cost of Goods Sold	<u>(500,337.13)</u>	<u>(335,074.96)</u>	<u>(376,153.21)</u>
Gross Profit	<u>127,001.00</u>	<u>88,201.04</u>	<u>95,880.86</u>
Operating Expenses	Jan-2011	Feb-2011	Mar-2011
Building Maintenance	(7,663.61)	(7,656.16)	(6,032.30)
Administrative Expenses	(2,959.04)	(3,486.58)	(3,741.10)
Computer Expenses	(1,422.91)	(1,257.50)	(362.08)
Selling Expenses	(5,393.03)	(4,968.86)	(7,877.43)
Vehicle Expenses	(1,063.27)	(21,020.84)	(1,183.75)
Other Operating Expenses	(21,790.78)	(3,868.70)	(1,497.77)
Wages	(54,037.65)	(43,238.29)	(44,153.88)
Salaries	(19,555.50)	(20,533.18)	(20,305.40)
Retirement Plan Contributions	-	-	-
Vacation Compensation	-	-	-
Payroll Taxes	-	-	-
Fixed Asset Depreciation	(555.00)	(687.00)	(750.00)
Total Operating Expenses	<u>(114,410.79)</u>	<u>(106,735.11)</u>	<u>(85,903.71)</u>
Net Operating Income	<u>12,590.21</u>	<u>(18,534.07)</u>	<u>9,977.15</u>
Other Income & Expense			
Interest Income	-	-	-
Interest Expense	(4,189.24)	(5,307.47)	(4,918.70)
Gains (Losses) Unrealized	-	-	-
Gains (Losses) Realized	-	-	-
Total Other Income & (Expenses)	<u>(4,189.24)</u>	<u>(5,307.47)</u>	<u>(4,918.70)</u>
Net Income	<u>8,400.97</u>	<u>(23,841.54)</u>	<u>5,058.45</u>

Income statement reported in user-specified period columns within a provided date range.

Sample Report

Projected Income Statement

Profit and Loss by Quarter for calendar year 2013							
Company:		JetCorp, North America					
Global Dim:		*					
Base date:		8/12/2013					
Report Run date:		11/03/2015					
	Period Ending	BALANCE	BALANCE	BUDGET	BUDGET	Year To Date Actual	End of Year Forecast
		3/31/2013	6/30/2013	9/30/2013	12/31/2013		
REVENUE							
		-	-	-	-	-	-
		-	-	-	-	-	-
	Sales of Retail	2,262,992	2,449,222	2,434,314	2,907,992	5,748,968	10,054,520
	Sales Discounts	(66,941)	(79,736)	(81,544)	(108,010)	(178,731)	(336,231)
	Total Revenue	2,196,051	2,369,486	2,352,770	2,799,982	5,570,238	9,718,289
COST OF GOODS SOLD							
		-	-	-	-	-	-
	Cost of Goods Sold	(1,226,308)	(1,328,353)	(1,312,935)	(1,572,628)	(3,118,084)	(5,440,224)
	Cost Adjustments	0	1	0	1	1	2
	Total Cost of Goods Sold	(1,226,307)	(1,328,352)	(1,312,935)	(1,572,628)	(3,118,083)	(5,440,222)
	GROSS PROFIT	969,743	1,041,133	1,039,835	1,227,354	2,452,155	4,278,066
OPERATING EXPENSES							
	Selling Expenses	(375,060)	(179,750)	(184,532)	(185,617)	(630,078)	(924,959)
	Personnel Expenses	(696,681)	(663,306)	(745,682)	(791,925)	(1,832,513)	(2,897,594)
	Computer Expenses	(12,853)	-	-	-	(12,853)	(12,853)
	Building Maintenance Expenses	(15,154)	-	-	-	(15,154)	(15,154)
	Administrative Expenses	(9,061)	-	-	-	(9,061)	(9,061)
	Deprecation of Fixed Assets	-	-	-	-	-	-
	Other Operating Expenses	-	-	-	-	-	-
	Total Operating Expenses	(1,108,809)	(843,056)	(930,214)	(977,541)	(2,499,658)	(3,859,620)

Profit and Loss report which allows the user to report on Actual Revenue, Budgets, or a combination of Revenue for past periods and Budgets for future periods. The user can select Quarters or Months for periods.

Sample Report

GL Activity Detail Report

GL Activity Detail Report		Run Date						
For the Period of		8/8/2018						
11/1/2013..12/2/2013								
Gen. Posting Type (All) Journal Batch Name (All)		G/L Account No. 11200 13100 13200 14100 14200 22300 22400 44100 44200 45100 45200 52100 52300 54100 54400 54500 54710 61100 61150 61200 61250 61360 62100 62200 62400 62500						
Entry No.	G/L Account No.	G/L Account - Name	Posting Date	Document No.	Description	Debit Amount	Credit Amount	Total
184945	11200	Cash	11/1/2013	G100001	Payroll, November 13	-	136,630.80	136,630.80
185242	11200	Cash	11/1/2013	G100001	Payroll, November 13	-	127,241.65	127,241.65
180794	11200	Cash	11/2/2013	GRC102514	Voltive Systems November	15,695.56	-	(15,695.56)
181675	11200	Cash	11/3/2013	GRC102948	D-Com Industries Novembi	10,836.27	-	(10,836.27)
183651	11200	Cash	11/4/2013	GRC103874	Corporación Beta Novembe	11,860.02	-	(11,860.02)
181468	11200	Cash	11/5/2013	GRC102845	Stutringers November Payr	34,624.54	-	(34,624.54)
181909	11200	Cash	11/5/2013	GRC103061	Danger Unlimited Novembi	4,649.19	-	(4,649.19)
182124	11200	Cash	11/5/2013	GRC103165	Fairway Sound November F	5,070.25	-	(5,070.25)
180604	11200	Cash	11/7/2013	GRC102419	City Of Chicago November I	17,797.49	-	(17,797.49)
181911	11200	Cash	11/7/2013	GRC103062	Sporting Goods Emporium	19,831.10	-	(19,831.10)
181272	11200	Cash	11/8/2013	GRC102753	Dantons November Payme	26,948.48	-	(26,948.48)
184609	11200	Cash	11/8/2013	GP100487	Technische Betriebe Rotkre	-	282,894.38	282,894.38
182122	11200	Cash	11/9/2013	GRC103164	Deerfield Graphics Compan	6,255.10	-	(6,255.10)
182354	11200	Cash	11/9/2013	GRC103280	Basingers November Paymi	6,971.64	-	(6,971.64)
183206	11200	Cash	11/9/2013	GRC103669	Candoxy Nederland BV Nov	14,407.20	-	(14,407.20)
183437	11200	Cash	11/9/2013	GRC103776	Michael Feit - Möbelhaus N	7,573.42	-	(7,573.42)
183653	11200	Cash	11/9/2013	GRC103875	Livre Importants November	1,719.46	-	(1,719.46)
184181	11200	Cash	11/9/2013	GRC104119	Ganzlex NV November Payr	2,841.95	-	(2,841.95)
180792	11200	Cash	11/10/2013	GRC102513	Selangorian Ltd. November	19,015.70	-	(19,015.70)
182566	11200	Cash	11/11/2013	GRC103378	Meersen Meubelen Novem	55,324.89	-	(55,324.89)
184258	11200	Cash	11/11/2013	GP100335	LogoMasters November Pa	-	135,876.02	135,876.02
181268	11200	Cash	11/12/2013	GRC102751	Esystems November Paymi	2,523.38	-	(2,523.38)
182990	11200	Cash	11/14/2013	GRC103573	Ranice Sports November Pt	8,185.86	-	(8,185.86)
181266	11200	Cash	11/15/2013	GRC102750	BlackCane Motor Works Nc	14,830.26	-	(14,830.26)
184187	11200	Cash	11/16/2013	GRC104122	Solar Tech November Paym	214.56	-	(214.56)
180606	11200	Cash	11/18/2013	GRC102420	Gary's Sports November Pa	3,449.86	-	(3,449.86)

Information about individual G/L transactions for a user-selected date period.

Income Statement Budget and Variance

Income Statement												Year: 2011	
	January	February	March	April	May	June	July	August	September	October	November	December	2011
Revenue													
Sales, Retail - Dom.	671,710	451,433	503,309	545,641	666,980	701,131	862,549	938,773	590,273	459,449	392,383	442,593	7,226,224
Sales, Retail - EU	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Retail - Export	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Raw Materials - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Raw Materials - EU	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Raw Materials - Export	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Resources - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-
Consulting Fees - Dom.	-	-	-	-	-	-	-	-	-	-	-	-	-
Fees and Charges Rec. - Dom.	4,650	3,540	4,510	4,630	5,440	3,970	4,040	4,520	4,090	4,290	3,940	3,000	50,720
Discount Granted	(49,022)	(31,637)	(35,785)	(37,049)	(46,582)	(50,909)	(66,103)	(67,399)	(43,131)	(31,605)	(26,915)	(33,300)	(519,499)
Net Revenue	627,338	423,276	472,034	513,222	625,837	654,192	800,486	875,894	551,232	432,234	369,408	412,293	6,757,445
Cost of Goods Sold													
Purch., Retail - Dom.	(282,744)	(425,614)	(266,813)	(219,858)	(706,217)	(714,188)	(520,736)	(660,961)	(384,202)	(230,191)	(456,957)	(237,038)	(5,105,518)
Purch., Retail - EU	-	-	-	-	-	-	-	-	-	-	-	-	-
Purch., Retail - Export	-	-	-	-	-	-	-	-	-	-	-	-	-
Disc. Received, Retail	-	-	-	-	-	-	-	-	-	-	-	-	-
Delivery Expenses, Retail	-	-	-	-	-	-	-	-	-	-	-	-	-
Inventory Admt., Retail	10,859	20,756	9,643	9,341	9,586	21,024	14,692	9,624	7,056	13,881	240	8,776	134,877
Purch., Raw Materials - Dom.	(3,580)	(17,590)	(280)	(28,955)	(9,085)	(15,490)	(13,355)	(11,745)	(280)	(22,645)	-	(8,825)	(131,030)
Purch., Raw Materials - EU	-	-	-	-	-	-	-	-	-	-	-	-	-
Purch., Raw Materials - Export	-	-	-	-	-	-	-	-	-	-	-	-	-
Disc. Received, Raw Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
Delivery Expenses, Raw Mat.	-	-	-	-	-	-	-	-	-	-	-	-	-
Inventory Admt., Raw Mat.	(9,434)	(18,126)	(9,530)	(9,419)	(9,519)	(20,889)	(16,078)	(9,710)	(7,049)	(14,054)	(331)	(9,475)	(133,615)
Total Cost of Goods Sold	(284,900)	(441,175)	(266,980)	(248,091)	(715,236)	(729,543)	(535,477)	(672,792)	(384,475)	(253,009)	(457,048)	(246,562)	(5,235,287)
Gross Profit	342,438	(17,899)	205,054	265,131	(89,399)	(75,351)	265,009	203,102	166,757	179,225	(87,640)	165,731	1,522,159
Operating Expenses													
Cleaning	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(432)	(5,184)
Electricity and Heating	(2,251)	(2,551)	(1,286)	(1,161)	(940)	(1,629)	(1,904)	(2,259)	(1,362)	(1,229)	(1,785)	(2,265)	(20,632)
Repairs and Maintenance	(4,980)	(4,663)	(4,315)	(5,632)	(7,365)	(10,909)	(11,834)	(8,094)	(3,865)	(5,966)	(3,303)	(6,214)	(77,139)
Office Supplies	(2,416)	(3,036)	(3,188)	(2,727)	(2,933)	(3,570)	(3,518)	(2,068)	(3,535)	(2,112)	(3,112)	(2,987)	(35,203)
Phone and Fax	(294)	(268)	(254)	(256)	(360)	(537)	(435)	(374)	(287)	(249)	(284)	(346)	(3,944)
Postage	(249)	(193)	(300)	(319)	(210)	(215)	(365)	(167)	(338)	(392)	(167)	(298)	(3,220)
Software	-	-	-	-	-	-	-	-	-	-	-	-	-
Consultant Services	(1,423)	(1,258)	(362)	(404)	(387)	(1,487)	(1,592)	(366)	(1,568)	(380)	(1,188)	(1,159)	(11,574)
Other Computer Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	(5,393)	(4,989)	(7,877)	(7,872)	(5,198)	(4,265)	(1,297)	-	(2,390)	(7,252)	(11,626)	(3,133)	(61,292)
Entertainment and PR	-	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-	-	-	-	-

Income Statement, Budget and Variance Overview by Year

Sample Report

Accounts Payable Details

Accounts Payable Details											
As of Date 12/12/2013											
Vendor - Ven... Currency Code											
<div style="display: flex; justify-content: space-between;"> <div> <p>EU</p> <p>NA</p> <p>OTHER</p> </div> <div> <p>CAD</p> <p>CHF</p> </div> </div>											
Vendor - Name	Vendor No.	Due Date	Document Type	Document No.	Description	Balance Due	Current	0-30	31-60	61-90	91+
AMEX						(388,756.84)	(167,295)	(5,652.47)	(5,958.26)	(8,310.26)	(268,962.50)
Club Euroamis	V100025	4/30/2011	Invoice	PI_103697	Order PO103697	(1,322.44)	-	-	-	-	(1,322.44)
		4/30/2011	Invoice	PI_103710	Order PO103710	(1,851.94)	-	-	-	-	(1,851.94)
		9/3/2011	Invoice	PI_103702	Order PO103702	(754.25)	-	-	-	-	(754.25)
		1/30/2012	Invoice	PI_103862	Order PO103862	(1,602.18)	-	-	-	-	(1,602.18)
		4/30/2012	Invoice	PI_103865	Order PO103865	(2,602.50)	-	-	-	-	(2,602.50)
		7/3/2012	Invoice	PI_103872	Order PO103872	(1,323.09)	-	-	-	-	(1,323.09)
		10/3/2012	Invoice	PI_104638	Order PO104638	(135.25)	-	-	-	-	(135.25)
		11/30/2012	Invoice	PI_104640	Order PO104640	(202.87)	-	-	-	-	(202.87)
		11/30/2012	Invoice	PI_104642	Order PO104642	(101.86)	-	-	-	-	(101.86)
		7/3/2013	Invoice	PI_104047	Order PO104047	(676.22)	-	-	-	-	(676.22)
		7/3/2013	Invoice	PI_104066	Order PO104066	(337.78)	-	-	-	-	(337.78)
		10/3/2013	Invoice	PI_104052	Order PO104052	(1,465.25)	-	-	(1,465.25)	-	-
		11/30/2013	Invoice	PI_104643	Order PO104643	(210.76)	-	(210.76)	-	-	-
Club Euroamis Total						(12,596.40)		(210.76)	(1,465.25)		(6,920.39)
Corporation for Public Broadcasting						(173,830.68)	-	(3,302.95)	(2,005.73)	(4,241.00)	(64,280.60)
Defingers						(56,014.82)	-	-	-	-	(56,014.82)
Dewey, Cheatem & Howe, Legal Svcs.						(55,188.82)	-	-	-	-	(55,188.82)
DHS Global Shipping						(817,483.50)	-	(22,384.13)	(12,563.61)	(4,394.76)	(777,541.00)
eSystems						(56,172.82)	-	-	-	-	(56,172.82)
Global Electric						(56,799.82)	-	-	-	-	(56,799.82)
Greigner, Inc.						(775,988.12)	(30.61)	-	(77,607.18)	-	(698,347.33)
Jay's Cleaning Services						(22,629.22)	-	-	-	-	(22,629.22)
Lion Marketing						(1,334,133.65)	(8,363.27)	(27,322.32)	(28,459.22)	(27,862.67)	(1,242,396.17)
LogoMasters						(305,500.35)	-	(601.72)	(27,244.88)	(226.38)	(277,427.27)
Malay-Dan Export Unit Sdn Bhd						(495,141.71)	-	-	(134,343.57)	-	(360,798.14)
NewCaSup						(374,484.41)	(1,558.03)	(7,550.86)	(7,590.37)	(7,264.10)	(350,521.05)
Office World						(2,286.33)	-	-	-	-	(2,286.33)
PURE-LOOK	V100023	7/3/2011	Invoice	PI_104103	Order PO104103	(11,091.38)	-	-	-	-	(11,091.38)
		4/30/2011	Invoice	PI_103678	Order PO103678	(2,803.15)	-	-	-	-	(2,803.15)
		9/3/2011	Invoice	PI_103683	Order PO103683	(10,572.22)	-	-	-	-	(10,572.22)
		12/3/2011	Invoice	PI_103689	Order PO103689	(3,504.59)	-	-	-	-	(3,504.59)
		5/3/2012	Invoice	PI_103843	Order PO103843	(7,526.18)	-	-	-	-	(7,526.18)
		7/3/2012	Invoice	PI_103848	Order PO103848	(2,522.42)	-	-	-	-	(2,522.42)
		1/3/2013	Invoice	PI_104014	Order PO104014	(3,854.80)	-	-	-	-	(3,854.80)
		4/30/2013	Invoice	PI_104019	Order PO104019	(11,392.58)	-	-	-	-	(11,392.58)
		7/3/2013	Invoice	PI_104025	Order PO104025	(3,739.61)	-	-	-	-	(3,739.61)
		10/3/2013	Invoice	PI_104031	Order PO104031	(6,424.02)	-	-	(6,424.02)	-	-
PURE-LOOK Total						(69,030.75)			(6,424.02)		(62,606.73)
Slant Communications						(68,174.53)	-	-	-	-	(68,174.53)
Technische Betriebe Rotkreuz						(915,815.49)	-	(192.41)	(86,693.85)	-	(829,923.23)
TrendTech						(489,877.79)	-	(1,028.80)	(60,293.52)	(514.50)	(427,240.97)
WoodMart Supply Co.						(139,656.56)	-	-	(63,657.01)	-	(76,001.55)
Grand Total						(6,538,765.01)		(11,627.86)	(68,446.02)	*****	(51,434.47)

Account Payable details with document information. This report can be helpful when discussing open items with vendors.

Accounts Payable Summary Report

Accounts Payable Summary report

As of Date 12/12/2013

Vendor Posting Group

- EU
- NA
- OTHER

Vendor	Number	Balance Due	Current	0-30	31-60	61-90	91+
Lion Marketing	V100006	(1,334,134)	(8,363.27)	(27,322.32)	(28,459.22)	(27,882.67)	(1,242,106.17)
Technische Betriebe Rotkreuz	V100040	(915,815)	-	(192.41)	(86,693.85)	-	(828,929.23)
DHS Global Shipping	V100071	(817,886)	-	(22,384.13)	(12,563.61)	(4,994.76)	(777,541.00)
Greigner, Inc.	V100001	(327,988)	(33.61)	-	(77,607.18)	-	(698,347.33)
Malay-Dan Export Unit Sdn Bhd	V100009	(49,142)	-	-	(134,343.57)	-	(360,798.14)
TrendTech	V100007	(48,078)	-	(1,028.80)	(60,293.52)	(514.50)	(427,240.97)
NewCaSup	V100005	(374,888)	(1,558.03)	(7,550.86)	(7,590.37)	(7,264.10)	(350,521.05)
AMEX	V100069	(318,777)	(1,672.95)	(5,852.47)	(5,958.26)	(6,310.26)	(298,962.90)
LogoMasters	V100003	(305,700)	-	(601.72)	(27,244.98)	(226.38)	(277,427.27)
Corporation for Public Broadcasting	V100070	(173,831)	-	(3,302.55)	(2,005.73)	(4,241.80)	(164,280.60)
WoodMart Supply Co.	V100047	(139,650)	-	-	(63,657.01)	-	(76,001.55)
PURE-LOOK	V100023	(69,031)	-	-	(6,424.02)	-	(62,606.73)
Slant Communications	V100078	(68,175)	-	-	-	-	(68,174.93)
Global Electric	V100075	(56,800)	-	-	-	-	(56,799.82)
eSystems	V100072	(56,173)	-	-	-	-	(56,172.82)
Deffingers	V100076	(56,015)	-	-	-	-	(56,014.82)
Dewey, Cheatham & Howe, Legal Svcs.	V100074	(55,189)	-	-	-	-	(55,188.82)
Jay's Cleaning Services	V100073	(22,629)	-	-	-	-	(22,629.22)
Club Euroamis	V100025	(12,596)	-	(210.76)	(1,465.25)	-	(10,920.39)
Office World	V100077	(2,286)	-	-	-	-	(2,286.33)
Grand Total		(6,538,765)	(11,627.86)	(68,446.02)	(514,306.57)	(51,434.47)	(5,892,950.09)

Summary of debts to vendors. This report can help a company manage their cash flow.

Sample Report

Accounts Receivable with Details

Accounts Receivable with Details												
As of Date: 12/12/2013												
Customer: EU, Payment T...: 14 DAYS												
Customer: NA, Payment T...: 18 DAYS												
Customer: OTHER, Payment T...: (P80)												
Customer	Customer N	Credit Limit	Posting Date	Description	Document Number	Due Date	Balance Due	Current	0-30	31-60	61-90	91+
Lauttzen Kontoregler AIS												
C100050		0	2/19/2011	Credi Memo SC100745	SC_100640	2/19/2011	(23.23)	-	-	-	-	(23.23)
			5/31/2011	Credi Memo SC100748	SC_100643	5/31/2011	(26.18)	-	-	-	-	(26.18)
			1/30/2011	Credi Memo SC100754	SC_100649	1/30/2011	(26.88)	-	-	-	-	(26.88)
			3/17/2012	Credi Memo SC100758	SC_100653	3/17/2012	(23.72)	-	-	-	-	(23.72)
			3/30/2012	Credi Memo SC100764	SC_100659	3/30/2012	(23.47)	-	-	-	-	(23.47)
			10/31/2012	Credi Memo SC100785	SC_100680	10/31/2012	(25.83)	-	-	-	-	(25.83)
			4/30/2012	Credi Memo SC100771	SC_100686	4/30/2012	(23.07)	-	-	-	-	(23.07)
			8/31/2013	Credi Memo SC100775	SC_100670	8/31/2013	(30.84)	-	-	-	-	(30.84)
			10/15/2013	Order S107476	SL_105527	1/15/2013	18,102.61	-	18,102.61	-	-	-
			10/31/2013	Order S107478	SL_105529	1/30/2013	17,530.88	-	17,530.88	-	-	-
			1/30/2013	Order S107482	SL_105533	12/30/2013	16,806.98	16,806.98	-	-	-	-
			1/30/2013	Order S107483	SL_105534	12/30/2013	15,777.66	15,777.66	-	-	-	-
			1/23/2013	Order S108294	SL_107345	12/23/2013	16,806.98	16,806.98	-	-	-	-
			1/13/2013	Order S108293	SL_107344	1/13/2013	17,531.06	-	17,531.06	-	-	-
Lauttzen Kontoregler AIS Total							112,348.36	49,391.62	53,164.55	-	-	(203.21)
Top Action Sports												
C100086		0	5/7/2011	Credi Memo SC100637	SC_100532	5/7/2011	(25.30)	-	-	-	-	(25.30)
			6/5/2011	Credi Memo SC100638	SC_100533	6/5/2011	(28.47)	-	-	-	-	(28.47)
			7/31/2011	Credi Memo SC100639	SC_100594	7/31/2011	(27.33)	-	-	-	-	(27.33)
			9/27/2011	Credi Memo SC100701	SC_100556	9/27/2011	(25.94)	-	-	-	-	(25.94)
			1/18/2011	Credi Memo SC100703	SC_100538	1/18/2011	(31.91)	-	-	-	-	(31.91)
			2/3/2012	Credi Memo SC100706	SC_100601	2/3/2012	(32.98)	-	-	-	-	(32.98)
			5/8/2012	Credi Memo SC100709	SC_100604	5/8/2012	(39.31)	-	-	-	-	(39.31)
			3/3/2012	Credi Memo SC100713	SC_100608	3/3/2012	(31.47)	-	-	-	-	(31.47)
			10/31/2012	Credi Memo SC100714	SC_100609	10/31/2012	(35.51)	-	-	-	-	(35.51)
			4/25/2013	Credi Memo SC100720	SC_100615	4/25/2013	(41.87)	-	-	-	-	(41.87)
			6/5/2013	Credi Memo SC100722	SC_100617	6/5/2013	(54.42)	-	-	-	-	(54.42)
			1/9/2013	Order S107233	SL_105284	1/21/2013	13,146.49	-	13,146.49	-	-	-
			1/17/2013	Order S107235	SL_105286	1/25/2013	13,146.28	-	13,146.28	-	-	-
			1/30/2013	Credi Memo SC100727	SC_100622	1/30/2013	(52.56)	-	(52.56)	-	-	-
			12/16/2013	Order S107239	SL_105290	12/26/2013	21,291.13	21,291.13	-	-	-	-
			1/23/2013	Order S108244	SL_107295	12/17/2013	13,147.06	13,147.06	-	-	-	-
Top Action Sports Total							78,303.39	40,438.19	38,240.21	-	-	(375.01)
Blanemaafi Hi Shop												
C100008		0	12/9/2013	Order S107485	SL_105536	1/9/2014	14,663.13	14,663.13	-	-	-	-
			12/9/2013	Order S107574	SL_105625	1/9/2014	2,593.73	2,593.73	-	-	-	-
			10/31/2011	Credi Memo SC100753	SC_100648	10/31/2011	(24.87)	-	-	-	-	(24.87)
			1/31/2012	Credi Memo SC100756	SC_100651	1/31/2012	(25.00)	-	-	-	-	(25.00)
			1/18/2013	Credi Memo SC100768	SC_100663	1/18/2013	(27.33)	-	-	-	-	(27.33)
			3/30/2013	Order S107475	SL_105528	10/30/2013	16,943.87	-	16,943.87	-	-	-
			10/31/2013	Order S107572	SL_105623	1/30/2013	3,110.43	-	3,110.43	-	-	-
			1/9/2013	Credi Memo SC100778	SC_100673	1/9/2013	(27.51)	-	-	(27.51)	-	-
			1/11/2013	Order S107480	SL_105531	12/11/2013	16,634.75	-	16,634.75	-	-	-
			10/29/2013	Order S107477	SL_105528	1/29/2013	17,143.92	-	17,143.92	-	-	-

A/R account information with document details. This report is useful for conversing with clients who may be past due.

Accounts Payable Summary Report

Accounts Payable Summary report

As of Date 12/12/2013

Vendor Posting Group

- EU
- NA
- OTHER

Vendor	Number	Balance Due	Current	0-30	31-60	61-90	91+
Lion Marketing	V100006	(1,334,138)	(8,363.27)	(27,322.32)	(28,459.22)	(27,882.67)	(1,242,106.17)
Technische Betriebe Rotkreuz	V100040	(915,815)	-	(192.41)	(86,693.85)	-	(828,929.23)
DHS Global Shipping	V100071	(817,884)	-	(22,384.13)	(12,563.61)	(4,994.76)	(777,541.00)
Greigner, Inc.	V100001	(177,988)	(33.61)	-	(77,607.18)	-	(698,347.33)
Malay-Dan Export Unit Sdn Bhd	V100009	(48,142)	-	-	(134,343.57)	-	(360,798.14)
TrendTech	V100007	(48,076)	-	(1,028.80)	(60,293.52)	(514.50)	(427,240.97)
NewCaSup	V100005	(37,486)	(1,558.03)	(7,550.86)	(7,590.37)	(7,264.10)	(350,521.05)
AMEX	V100069	(318,277)	(1,672.95)	(5,852.47)	(5,958.26)	(6,310.26)	(298,962.90)
LogoMasters	V100003	(305,500)	-	(601.72)	(27,244.98)	(226.38)	(277,427.27)
Corporation for Public Broadcasting	V100070	(173,831)	-	(3,302.55)	(2,005.73)	(4,241.80)	(164,280.60)
WoodMart Supply Co.	V100047	(139,659)	-	-	(63,657.01)	-	(76,001.55)
PURE-LOOK	V100023	(69,031)	-	-	(6,424.02)	-	(62,606.73)
Slant Communications	V100078	(68,175)	-	-	-	-	(68,174.93)
Global Electric	V100075	(56,800)	-	-	-	-	(56,799.82)
eSystems	V100072	(56,173)	-	-	-	-	(56,172.82)
Deffingers	V100076	(56,015)	-	-	-	-	(56,014.82)
Dewey, Cheatham & Howe, Legal Svcs.	V100074	(55,189)	-	-	-	-	(55,188.82)
Jay's Cleaning Services	V100073	(22,629)	-	-	-	-	(22,629.22)
Club Euroamis	V100025	(12,596)	-	(210.76)	(1,465.25)	-	(10,920.39)
Office World	V100077	(2,286)	-	-	-	-	(2,286.33)
Grand Total		(6,538,765)	(11,627.86)	(68,446.02)	(514,306.57)	(51,434.47)	(5,892,950.09)

Summary of debts to vendors. This report can help a company manage their cash flow.

Sample Report

Accounts Receivable with Details

Accounts Receivable with Details												
As of Date: 12/12/2013												
Customer: EU Payment T...: 14 DAYS												
Customer: NA Payment T...: 18 DAYS												
Customer: OTHER Payment T...: 30 DAYS												
Customer	Customer #	Credit Limit	Posting Dat	Description	Document Num	Due Dat	Balance Due	Current	0-30	31-60	61-90	91+
Lauitzen Kontoröbler AIS												
Lauitzen Kontoröbler AIS	C100050	0	27/12/2011	Credi Memo SC100745	SC_100640	27/12/2011	(23.29)	-	-	-	-	(23.29)
			5/1/2011	Credi Memo SC100748	SC_100643	5/1/2011	(26.18)	-	-	-	-	(26.18)
			1/30/2011	Credi Memo SC100754	SC_100645	1/30/2011	(26.88)	-	-	-	-	(26.88)
			3/17/2012	Credi Memo SC100758	SC_100653	3/17/2012	(23.72)	-	-	-	-	(23.72)
			3/30/2012	Credi Memo SC100764	SC_100659	3/30/2012	(23.47)	-	-	-	-	(23.47)
			10/3/2012	Credi Memo SC100785	SC_100680	10/3/2012	(25.83)	-	-	-	-	(25.83)
			4/30/2013	Credi Memo SC100771	SC_100666	4/30/2013	(29.07)	-	-	-	-	(29.07)
			8/3/2013	Credi Memo SC100775	SC_100670	8/3/2013	(30.94)	-	-	-	-	(30.94)
			10/5/2013	Order S107476	SL_105527	11/5/2013	18,102.61	-	18,102.61	-	-	-
			10/3/2013	Order S107478	SL_105529	11/30/2013	17,530.88	-	17,530.88	-	-	-
			11/30/2013	Order S107482	SL_105533	12/30/2013	16,806.98	16,806.98	-	-	-	-
			11/30/2013	Order S107483	SL_105534	12/30/2013	15,777.66	15,777.66	-	-	-	-
			11/23/2013	Order S103234	SL_107345	12/23/2013	16,806.98	16,806.98	-	-	-	-
			10/13/2013	Order S103233	SL_107344	11/13/2013	17,531.06	-	17,531.06	-	-	-
Lauitzen Kontoröbler AIS Total							102,346.36	49,391.62	53,164.55	-	-	(209.21)
Top Action Sports												
Top Action Sports	C100066	0	5/7/2011	Credi Memo SC100697	SC_100592	5/7/2011	(25.30)	-	-	-	-	(25.30)
			6/5/2011	Credi Memo SC100698	SC_100593	6/5/2011	(28.47)	-	-	-	-	(28.47)
			7/7/2011	Credi Memo SC100699	SC_100594	7/7/2011	(27.83)	-	-	-	-	(27.83)
			3/27/2011	Credi Memo SC100701	SC_100596	3/27/2011	(25.84)	-	-	-	-	(25.84)
			11/19/2011	Credi Memo SC100703	SC_100598	11/19/2011	(31.91)	-	-	-	-	(31.91)
			2/3/2012	Credi Memo SC100706	SC_100601	2/3/2012	(32.98)	-	-	-	-	(32.98)
			5/8/2012	Credi Memo SC100709	SC_100604	5/8/2012	(39.31)	-	-	-	-	(39.31)
			9/3/2012	Credi Memo SC100710	SC_100608	9/3/2012	(31.47)	-	-	-	-	(31.47)
			10/3/2012	Credi Memo SC100714	SC_100609	10/3/2012	(35.51)	-	-	-	-	(35.51)
			4/25/2013	Credi Memo SC100720	SC_100615	4/25/2013	(41.87)	-	-	-	-	(41.87)
			6/16/2013	Credi Memo SC100722	SC_100617	6/16/2013	(54.42)	-	-	-	-	(54.42)
			11/9/2013	Order S107233	SL_105284	11/27/2013	19,146.49	-	19,146.49	-	-	-
			11/7/2013	Order S107235	SL_105286	12/5/2013	19,146.28	-	19,146.28	-	-	-
			11/30/2013	Credi Memo SC100727	SC_100622	11/30/2013	(52.56)	-	(52.56)	-	-	-
			10/18/2013	Order S107239	SL_105290	12/29/2013	21,291.13	21,291.13	-	-	-	-
			11/29/2013	Order S103244	SL_107235	12/17/2013	19,147.06	19,147.06	-	-	-	-
Top Action Sports Total							78,303.39	40,438.19	38,240.21	-	-	(375.01)
Blauemark Hi Shop												
Blauemark Hi Shop	C100068	0	12/9/2013	Order S107485	SL_105536	1/9/2014	14,663.13	14,663.13	-	-	-	-
			12/9/2013	Order S107574	SL_105625	1/9/2014	2,593.73	2,593.73	-	-	-	-
			10/3/2011	Credi Memo SC100753	SC_100648	10/3/2011	(24.87)	-	-	-	-	(24.87)
			1/3/2012	Credi Memo SC100756	SC_100651	1/3/2012	(25.00)	-	-	-	-	(25.00)
			11/9/2013	Credi Memo SC100768	SC_100663	11/9/2013	(27.33)	-	-	-	-	(27.33)
			3/30/2013	Order S107475	SL_105526	10/30/2013	16,949.87	-	-	16,949.87	-	-
			10/3/2013	Order S107572	SL_105623	11/30/2013	3,110.43	-	3,110.43	-	-	-
			11/9/2013	Credi Memo SC100778	SC_100673	11/9/2013	(27.51)	-	-	(27.51)	-	-
			11/19/2013	Order S107480	SL_105531	12/19/2013	16,634.75	-	16,634.75	-	-	-
			10/29/2013	Order S107477	SL_105528	11/29/2013	17,149.92	-	17,149.92	-	-	-

A/R account information with document details. This report is useful for conversing with clients who may be past due.

Sample Report

Accounts Receivable Summary

Accounts Receivable Summary Report										
As of Date		12/12/2013								
Customer Posting Group					Global Dim 1					
EU					CORPORATE					
NA					EVENTS					
OTHER					SPORTS					
Name	Number	Credit Limit	Above Credit Limit	Balance Due	Current	0-30	31-60	61-90	91+	
Lauritzen Kontormöbler A/S	C100050	-	102,346.96	102,346.96	49,391.62	53,164.55	-	-	-	(209.21)
Top Action Sports	C100086	-	78,303.39	78,303.39	40,438.19	38,240.21	-	-	-	(375.01)
Blanemark Hifi Shop	C100008	-	71,002.52	71,002.52	17,262.86	36,895.10	16,922.36	-	-	(77.80)
Danger Unlimited	C100072	-	55,880.10	55,880.10	38,293.89	17,794.46	-	-	-	(208.25)
Heimilisprydi	C100041	-	54,140.54	54,140.54	-	27,228.51	27,183.03	(26.05)	-	(244.95)
BEI Outfitters	C100102	-	47,874.17	47,874.17	16,832.19	31,167.35	-	-	-	(125.37)
Voltive Systems	C100099	-	45,969.53	45,969.53	-	31,071.15	15,340.99	-	-	(442.61)
Triton Industries	C100088	-	45,198.92	45,198.92	30,376.79	15,260.49	(34.37)	-	-	(403.99)
Bainbridges	C100012	-	41,094.73	41,094.73	-	5,265.16	36,002.48	-	-	(172.91)
Sumtones, AG	C100116	-	39,546.27	39,546.27	-	14,147.17	25,644.24	(23.56)	-	(221.58)
Stuttringers	C100030	-	38,334.94	38,334.94	-	26,997.56	11,541.00	(25.48)	-	(178.14)
AlphaQuote	C100103	-	38,101.59	38,101.59	12,665.03	25,461.76	-	-	-	(25.20)
Solotech	C100097	-	37,628.05	37,628.05	-	37,661.40	-	-	-	(33.35)
Guildford Water Departmer	C100040	-	36,885.51	36,885.51	-	19,146.85	17,793.90	-	-	(55.24)
Meersen Meubelen	C100059	-	35,672.63	35,672.63	-	36,076.96	(30.26)	(28.48)	-	(345.59)
Equinox Sporting Goods	C100106	-	33,514.11	33,514.11	16,831.56	16,800.22	-	(25.21)	-	(92.46)
EXPORTLES d.o.o.	C100032	-	33,359.30	33,359.30	1,693.76	14,895.29	16,861.58	(32.60)	-	(58.73)
Möbel Siegfried	C100064	-	32,392.90	32,392.90	-	2,831.54	29,866.93	-	-	(305.57)
Super Daves	C100140	-	31,915.85	31,915.85	7,730.26	16,619.95	7,668.87	-	-	(103.23)
Lovaina Contractors	C100056	-	30,842.28	30,842.28	-	2,590.32	28,293.94	-	-	(41.98)
Ravel Möbler	C100073	-	30,523.24	30,523.24	-	30,619.11	-	-	-	(95.87)
Candoxy Kontor A/S	C100013	-	29,151.16	29,151.16	-	20,361.51	8,822.12	-	-	(32.47)
Englund's Kontorsmöbler AB	C100031	-	26,985.99	26,985.99	-	27,087.32	-	-	-	(101.33)
Carl Anthony	C100015	-	25,894.73	25,894.73	13,754.31	-	12,897.45	-	-	(757.03)
MEMA Ljubljana d.o.o.	C100060	-	25,835.46	25,835.46	-	-	26,114.47	-	-	(279.01)
Stanfords	C100083	-	23,912.62	23,912.62	11,970.18	12,193.45	(23.90)	-	-	(227.11)
Office Solutions	C100066	-	23,161.12	23,161.12	1,243.00	21,024.75	1,209.29	(50.82)	-	(265.10)

Summary of open A/R accounts. The data in this report can be re-sorted to easily identify opportunities and risks.

Sample Report
GL Monthly Income Statement

Monthly Income Statement														
Year 2011														
Exclude Closing Entries TRUE														
Account Number	Account Name	January	February	March	April	May	June	July	August	September	October	November	December	2011
Revenue														
6100	Total Sales of Retail	471,760.20	471,432.30	503,369.00	541,641.60	666,979.70	701,059.30	862,249.00	956,773.30	590,273.00	479,449.00	392,362.60	442,393.30	7,224,223.90
6200	Total Sales of Non-Merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-
6400	Total Sales of Royalties	-	-	-	-	-	-	-	-	-	-	-	-	-
6500	Total Sales of Labor	-	-	-	-	-	-	-	-	-	-	-	-	-
6700	Contracting Fees - Div.	-	-	-	-	-	-	-	-	-	-	-	-	-
6800	Fees and Charges Rec. - Div.	4,500.00	3,560.00	4,700.00	4,830.00	5,440.00	5,370.00	4,640.00	4,200.00	4,000.00	4,300.00	3,340.00	3,000.00	50,720.00
6900	Revenue Granted	(43,000.00)	(16,600.00)	(20,700.00)	(27,040.00)	(44,500.00)	(26,300.00)	(24,900.00)	(41,200.00)	(41,700.00)	(36,600.00)	(26,700.00)	(23,200.00)	(418,400.00)
6950	Total Sales of Serv. Contracts	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Revenue	427,260.20	457,392.30	487,369.00	514,601.60	622,479.70	674,759.30	837,349.00	915,573.30	548,573.00	442,849.00	365,662.60	419,193.30	6,756,523.90
Cost														
7100	Total Cost of Retail	(430,360.32)	(376,948.08)	(366,622.00)	(398,870.00)	(493,376.00)	(506,760.40)	(632,760.50)	(636,888.04)	(435,491.00)	(330,047.33)	(230,397.40)	(221,044.27)	(5,293,417.27)
7200	Total Cost of Non-Merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-
7400	Total Cost of Royalties	(4,424.41)	(16,765.00)	(3,530.40)	(3,470.30)	(3,330.20)	(26,800.30)	(26,077.60)	(3,700.40)	(3,040.30)	(6,204.40)	(200.00)	(3,473.20)	(121,809.46)
7500	Total Cost of Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
7600	Total Payroll	-	-	-	-	-	-	-	-	-	-	-	-	-
7450	Total Cost of Royalties	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Cost	(434,784.73)	(393,713.08)	(370,152.40)	(402,340.30)	(496,706.20)	(533,560.70)	(658,838.10)	(640,588.44)	(438,531.30)	(336,251.73)	(230,597.40)	(224,517.47)	(5,415,226.73)
Operating Expenses														
8100	Total Equip. Maint. Expenses	(7,665.40)	(7,556.96)	(6,610.20)	(7,225.06)	(8,736.36)	(12,363.07)	(9,360.00)	(10,785.31)	(5,659.37)	(7,626.36)	(5,519.60)	(6,390.00)	(82,955.91)
8200	Total Advertising Expenses	(2,250.34)	(3,495.50)	(3,141.90)	(3,200.34)	(3,300.70)	(4,300.00)	(4,201.24)	(2,629.84)	(4,400.00)	(2,270.40)	(3,363.00)	(2,620.30)	(42,268.52)
8300	Total Computer Expenses	(4,622.30)	(3,571.00)	(3,062.00)	(4,020.00)	(3,000.00)	(3,600.00)	(3,750.00)	(3,000.00)	(3,000.00)	(2,000.00)	(1,000.00)	(1,000.00)	(15,375.66)
8400	Total Selling Expenses	(3,380.00)	(4,300.00)	(7,017.43)	(7,010.00)	(5,300.40)	(4,200.00)	(3,200.00)	(2,700.00)	(2,700.00)	(2,700.00)	(1,620.00)	(3,300.00)	(41,292.27)
8500	Total Vehicle Expenses	(3,180.30)	(2,000.00)	(1,500.00)	(1,500.00)	(1,600.00)	(1,600.00)	(1,600.00)	(1,600.00)	(1,600.00)	(1,600.00)	(1,600.00)	(1,600.00)	(12,374.82)
8600	Other Operating Exp. Total	(1,700.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(1,800.00)	(15,900.00)
	Total Operating Expenses	(18,508.34)	(15,723.46)	(13,910.60)	(13,745.36)	(15,036.76)	(16,863.07)	(14,521.24)	(13,685.11)	(13,659.37)	(13,296.76)	(11,839.60)	(11,410.30)	(107,167.15)
Personnel Expenses														
9100	Wages	(4,000.00)	(4,120.00)	(4,050.00)	(4,000.00)	(3,200.00)	(4,150.00)	(4,100.00)	(3,800.00)	(4,200.00)	(3,600.00)	(4,000.00)	(4,100.00)	(37,640.00)
9200	Salaries	(10,000.00)	(10,500.00)	(10,200.00)	(10,000.00)	(10,500.00)	(10,800.00)	(10,500.00)	(10,500.00)	(10,000.00)	(10,000.00)	(10,000.00)	(10,000.00)	(85,000.00)
9300	Retirement Plan Contributions	-	-	-	-	-	-	-	-	-	-	-	-	-
9400	Union Dues/Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
9500	Payroll Taxes	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Personnel Expenses	(14,000.00)	(14,620.00)	(14,250.00)	(14,000.00)	(13,700.00)	(14,950.00)	(14,600.00)	(14,300.00)	(14,200.00)	(13,600.00)	(14,000.00)	(14,100.00)	(122,640.00)
Depreciation Expenses														
9600	Total Fixed Asset Depreciation	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(100.00)	(1,000.00)
Other Costs of Operation														
9700	Other Costs of Operation	-	-	-	-	-	-	-	-	-	-	-	-	-
	Net Operating Income	10,500.21	(16,320.78)	11,358.40	11,261.24	16,742.94	14,198.60	18,820.80	27,888.19	10,941.70	109,597.27	(64,934.80)	(4,217.17)	225,097.17
Interest Income														
9800	Total Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
9900	Total Interest Expense	(4,000.00)	(3,000.00)	(4,000.00)	(3,000.00)	(4,000.00)	(3,000.00)	(4,000.00)	(3,000.00)	(4,000.00)	(3,000.00)	(4,000.00)	(3,000.00)	(36,000.00)

Monthly income statement. Shows how users can easily create financial reports which are specific to their requirements.

Sample Report
Profit and Loss Variance



Revenue, Cost of Goods Sold and Operating Expenses comparison over two date periods. Graphs help identify areas where expenses may be growing faster than revenue.

Sample Report

Trial Balance by Month

Trial Balance by Month														
Year 2016														
Account No.	Account Name	Account Type	January	February	March	April	May	June	July	August	September	October	November	December
10000	Assets	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
11000	Current Assets	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
11100	Liquid Assets	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
11200	Cash	Posting	(306,552)	(333,780)	(189,848)	224,449	358,396	672,193	1,037,497	1,484,816	1,924,738	2,217,367	2,423,781	2,797,941
11400	Bank, Checking	Posting	-	-	-	-	-	-	-	-	-	-	-	-
11500	Bank Currencies	Posting	-	-	-	-	-	-	-	-	-	-	-	-
11600	Bank Operations Cash	Posting	-	-	-	-	-	-	-	-	-	-	-	-
11700	Liquid Assets, Total	End-Total	(306,552)	(333,780)	(189,848)	224,449	358,396	672,193	1,037,497	1,484,816	1,924,738	2,217,367	2,423,781	2,797,941
12000	Securities	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
12100	Bonds	Posting	-	-	-	-	-	-	-	-	-	-	-	-
12200	Other Marketable Securities	Posting	-	-	-	-	-	-	-	-	-	-	-	-
12300	Securities, Total	End-Total	-	-	-	-	-	-	-	-	-	-	-	-
13000	Accounts Receivable	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
13100	Customers, North America	Posting	9,867,680	10,368,718	10,833,619	11,332,557	11,760,094	12,282,472	12,737,566	13,036,137	13,515,218	14,015,780	14,691,063	15,237,440
13200	Customers, EU	Posting	5,557,170	5,971,203	6,249,332	6,380,958	6,601,228	6,772,461	6,945,754	7,158,714	7,260,455	7,518,702	7,734,490	8,004,425
13300	Accrued Interest	Posting	-	-	-	-	-	-	-	-	-	-	-	-
13350	Other Receivables	Posting	-	-	-	-	-	-	-	-	-	-	-	-
13400	Accounts Receivable, Total	End-Total	15,424,850	16,339,921	17,082,951	17,613,515	18,361,321	19,054,932	19,683,321	20,194,851	20,775,673	21,534,482	22,425,552	23,241,865
13500	Purchase Prepayments	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
13510	Vendor Prepayments	Posting	-	-	-	-	-	-	-	-	-	-	-	-
13540	Purchase Prepayments, Total	End-Total	-	-	-	-	-	-	-	-	-	-	-	-
14000	Inventory	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
14100	Inventory, North America	Posting	720,685	257,972	(230,446)	(636,312)	884,728	311,670	(207,404)	(724,702)	(1,246,088)	(1,800,057)	(2,381,315)	7,021,609
14200	Inventory, EU	Posting	219,856	(792)	(198,021)	(435,117)	161,839	(41,358)	(286,681)	(495,044)	(736,560)	(970,761)	(1,214,924)	2,579,126
14300	Cost of Goods Sold (Interim)	Posting	543,941	543,941	543,941	543,941	543,941	543,941	543,941	543,941	543,941	543,941	543,941	543,941
14500	Inventory, Total	End-Total	3,501,233	2,761,006	1,993,444	1,284,204	3,340,752	2,499,688	1,680,261	879,446	46,211	(814,283)	(1,720,803)	14,639,614
15950	Current Assets, Total	End-Total	18,619,531	18,767,146	18,886,547	19,122,168	22,060,469	22,226,813	22,401,078	22,559,113	22,746,622	22,937,566	23,128,530	40,679,419
16000	Fixed Assets	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
16100	Vehicles	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
16200	Vehicles	Posting	-	-	-	-	-	-	-	-	-	-	-	-
16210	Increases during the Year	Posting	-	-	-	-	-	-	-	-	-	-	-	-
16220	Decreases during the Year	Posting	-	-	-	-	-	-	-	-	-	-	-	-
16300	Accum. Depreciation, Vehicles	Posting	-	-	-	-	-	-	-	-	-	-	-	-
16400	Vehicles, Total	End-Total	-	-	-	-	-	-	-	-	-	-	-	-
17000	Operating Equipment	Begin-Total	-	-	-	-	-	-	-	-	-	-	-	-
17100	Operating Equipment	Posting	-	-	-	-	-	-	-	-	-	-	-	-
17110	Increases during the Year	Posting	-	-	-	-	-	-	-	-	-	-	-	-
17120	Decreases during the Year	Posting	-	-	-	-	-	-	-	-	-	-	-	-
17200	Accum. Depr., Oper. Equip.	Posting	-	-	-	-	-	-	-	-	-	-	-	-
17300	Operating Equipment, Total	End-Total	-	-	-	-	-	-	-	-	-	-	-	-

Trial balances for all accounts over a one year period, by month. Balances shown are for the last day of the month.

Sample Report

Trial Balance vs Budget

Trial Balance versus Budget								Today's Date	
Report Filters			Account Type			Income/Bala...		Reconciliation A...	
Date Filter	01/01/2016..12/01/2016		Begin-Total	End-Total	Heading	Balance Sheet	FALSE		
Global Dimension 1 Filter	*		Posting	Total	(blank)	Income Statement	TRUE		
Global Dimension 2 Filter	*					(blank)	(blank)		
Budget Filter	2016								
Account No.	Name	Net Change	% of Budget (Net Change)	Budgeted Net Change	Balance	% of Budget (Balance)	Budgeted Balance		
10000	Assets	-	-	-	-	-	-	-	
11000	Current Assets	-	-	-	-	-	-	-	
11100	Liquid Assets	-	-	-	-	-	-	-	
11200	Cash	(1,749,449)	-	-	1,944,204	-	-	-	
11400	Bank, Checking	-	-	-	-	-	-	-	
11500	Bank Currencies	-	-	-	-	-	-	-	
11600	Bank Operations Cash	-	-	-	-	-	-	-	
11700	Liquid Assets, Total	(1,749,449)	-	-	1,944,204	-	-	-	
12000	Securities	-	-	-	-	-	-	-	
12100	Bonds	-	-	-	-	-	-	-	
12200	Other Marketable Securities	-	-	-	-	-	-	-	
12300	Securities, Total	-	-	-	-	-	-	-	
13000	Accounts Receivable	-	-	-	-	-	-	-	
13100	Customers, North America	5,581,062	-	-	14,642,580	-	-	-	
13200	Customers, EU	2,607,724	-	-	7,734,490	-	-	-	
13300	Accrued Interest	-	-	-	-	-	-	-	
13350	Other Receivables	-	-	-	-	-	-	-	
13400	Accounts Receivable, Total	8,188,786	-	-	22,377,070	-	-	-	
13500	Purchase Prepayments	-	-	-	-	-	-	-	
13510	Vendor Prepayments	-	-	-	-	-	-	-	
13540	Purchase Prepayments, Total	-	-	-	-	-	-	-	
14000	Inventory	-	-	-	-	-	-	-	
14100	Inventory, North America	8,038,948	-	-	7,648,712	-	-	-	
14200	Inventory, EU	2,994,102	-	-	2,842,956	-	-	-	
14300	Cost of Goods Sold (Interim)	-	-	-	543,941	-	-	-	
14350	Raw Materials	-	-	-	-	-	-	-	
14360	Partial Assemblies (Kits)	5,376,201	-	-	4,781,124	-	-	-	

Trial Balances, Budgeted amounts and variances for all accounts.

Trial Balances vs Previous Year

Trial Balance versus Prior Year							Date		
Current Period: 01/01/2017 - 01/31/2017 Prior Year: 01/01/2016 - 01/31/2016 Global Dimension 1 Filter: * Global Dimension 2 Filter: *							9/25/2017		
Account Type	No.	Name	Account Type	Net Change	Net Change % of Prior	Net Change (Prior)	Balance at End of	Balance % of Prior	Balance at End date (pri
Begin-Total	1000	Assets	Begin-Total	-	-	-	-	-	-
End-Total	1000	Current Assets	Begin-Total	-	-	-	-	-	-
Heading	1100	Liquid Assets	Begin-Total	-	-	-	-	-	-
Posting	11200	Cash	Posting	(240,398.26)	14.2	(1,694,266.88)	2,557,542.46	127.9	1,999,385.58
Total	11400	Bank, Checking	Posting	-	-	-	-	-	-
	11500	Bank Currencies	Posting	-	-	-	-	-	-
	11600	Bank Operations Cash	Posting	-	-	-	-	-	-
	11700	Liquid Assets, Total	End-Total	(240,398.26)	14.2	(1,694,266.88)	2,557,542.46	127.9	1,999,385.58
	12000	Securities	Begin-Total	-	-	-	-	-	-
	12100	Bonds	Posting	-	-	-	-	-	-
	12200	Other Marketable Securities	Posting	-	-	-	-	-	-
	12300	Securities, Total	End-Total	-	-	-	-	-	-
	13000	Accounts Receivable	Begin-Total	-	-	-	-	-	-
	13100	Customers, North America	Posting	281,680.34	60.6	465,098.15	15,519,122.90	162.9	9,526,576.20
	13200	Customers, EU	Posting	161,330.37	113.8	141,776.25	8,185,755.31	155.0	5,268,542.16
	13300	Accrued Interest	Posting	-	-	-	-	-	-
	13350	Other Receivables	Posting	-	-	-	-	-	-
	13400	Accounts Receivable, Total	End-Total	443,010.71	73.0	606,874.40	23,684,878.21	160.1	14,795,118.36
	13500	Purchase Prepayments	Begin-Total	-	-	-	-	-	-
	13510	Vendor Prepayments	Posting	-	-	-	-	-	-
	13540	Purchase Prepayments, Total	End-Total	-	-	-	-	-	-
	14000	Inventory	Begin-Total	-	-	-	-	-	-
	14100	Inventory, North America	Posting	(229,821.26)	(17.4)	1,321,264.97	6,791,787.85	729.5	931,029.06
	14200	Inventory, EU	Posting	(117,194.58)	(22.8)	575,042.16	2,461,531.71	676.5	363,896.09
	14300	Cost of Goods Sold (Interim)	Posting	4,539.15	-	-	548,579.79	100.9	843,940.60
	14500	Inventory, Total	End-Total	(379,115.78)	(8.1)	4,696,053.39	14,260,493.88	366.3	3,893,246.05
	15950	Current Assets, Total	End-Total	(176,504.33)	(4.9)	3,600,620.91	40,502,914.55	195.0	20,687,749.99
	16000	Fixed Assets	Begin-Total	-	-	-	-	-	-
	16100	Vehicles	Begin-Total	-	-	-	-	-	-
	16200	Vehicles	Posting	-	-	-	-	-	-
	16210	Increases during the Year	Posting	-	-	-	-	-	-
	16220	Decreases during the Year	Posting	-	-	-	-	-	-
	16300	Accum. Depreciation, Vehicles	Posting	-	-	-	-	-	-
	16400	Vehicles, Total	End-Total	-	-	-	-	-	-
	17000	Operating Equipment	Begin-Total	-	-	-	-	-	-
	17100	Operating Equipment	Posting	-	-	-	-	-	-
	17110	Increases during the Year	Posting	-	-	-	-	-	-
	17120	Decreases during the Year	Posting	-	-	-	-	-	-
	17200	Accum. Deprec., Oper. Equip.	Posting	-	-	-	-	-	-
	17300	Operating Equipment, Total	End-Total	-	-	-	-	-	-
	18000	Land and Buildings	Begin-Total	-	-	-	-	-	-
	18100	Land and Buildings	Posting	-	-	-	-	-	-

Trial balances of accounts for a date range as well as information about the accounts for same date range in the prior year.

Working Capital and Current Ratio



Working Capital and Current Ratio over time. These measures can be used to track the liquidity of a company.

Company Overview

KEY PERFORMANCE METRICS			
01/01/2012..06/06/2012			
Profitability Indicators			Target
Net Income for Period	347	(72.230)	●
Gross Margin	19%	-164%	●
Profit Margin	0.1%	-169.1%	●
Liquidity Indicators			
Current Ratio	-5.12		
Quick Ratio	-1.17		
Solvency Indicators			
Interest cover	1.1		
Debt Ratio	-6%		
Debt to Equity	-5%		
Capitalization Ratio	8%		
Operating Performance Ratios			
Working Capital Turnover	0.3		
Fixed Asset Turnover	0.9		
Total Asset Turnover	0.2		
Balance Sheet			
Fixed Assets		1.13 M	
Current Assets		3.15 M	
Total Assets		4.27 M	
Current Liabilities		-0.61 M	
Long Term Loans		0.37 M	
Equity		4.52 M	
Total Liabilities		4.27 M	
Capital Employed		4.89 M	
Working Capital		3.76 M	
Activity			
Days Sales Outstanding (DSO)		88 Days	
Accounts Payable Days		-206 Days	
Inventory Days		1040 Days	
Tax Management			
Effective Tax Rate		0.0%	

Detailed overview of a company's financial situation. It includes a Balance Sheet, Income Statement and many financial KPIs that can be derived from these two documents.

Sample Report
Trial Balance

Trial Balance		Income/Balance			
		Balance Sheet		Income Statem...	
Account No.	Name	Beginning Balance	Debits	Credits	Ending Balance
10000	Assets	-	-	-	-
11000	Current Assets	-	-	-	-
11100	Liquid Assets	-	-	-	-
11200	Cash	3,287,620	7,534,363	9,283,812	1,944,204
11400	Bank, Checking	-	-	-	-
11500	Bank Currencies	-	-	-	-
11600	Bank Operations Cash	-	-	-	-
11700	Liquid Assets, Total	-	-	-	-
12000	Securities	-	-	-	-
12100	Bonds	-	-	-	-
12200	Other Marketable Securities	-	-	-	-
12300	Securities, Total	-	-	-	-
13000	Accounts Receivable	-	-	-	-
13100	Customers, North America	9,070,718	#####	5,197,780	14,642,580
13200	Customers, EU	5,126,766	4,959,793	2,352,069	7,734,490
13300	Accrued Interest	-	-	-	-
13350	Other Receivables	-	-	-	-
13400	Accounts Receivable, Total	-	-	-	-
13500	Purchase Prepayments	-	-	-	-
13510	Vendor Prepayments	-	-	-	-

Trial Balances for all accounts.

Sample Report

Forecast to Actual Calendar Format

Sales Forecast to Actual																
(Based on Actuals to Date and Budgeted Values for Future Dates)																
Confidential																
Run Date: 9-Sep-17																
Jan				Feb				Mar				Q1				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	1006,376	897,773	(108,203)	-10.84%	Sales, Retail - North America	974,078	911,259	(62,819)	-6.45%	Sales, Retail - North America	1,105,217	983,622	(121,595)	-11.04%	(324,217)	-10.40%
Sales, Retail - EU	524,892	467,428	(57,463)	-10.95%	Sales, Retail - EU	555,227	480,989	(74,238)	-13.37%	Sales, Retail - EU	480,668	419,653	(61,014)	-12.69%	(213,776)	-13.68%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	1,531,268	1,365,201	(166,066)	-10.86%		1,530,305	1,372,248	(158,057)	-10.33%		1,615,884	1,402,686	(213,198)	-13.21%	(537,932)	-11.58%
Apr				May				Jun				Q2				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	1,004,851	944,977	(59,874)	-5.96%	Sales, Retail - North America	1,094,501	997,404	(97,097)	-8.90%	Sales, Retail - North America	1,263,726	1,105,342	(158,384)	-12.54%	(322,356)	-8.57%
Sales, Retail - EU	540,846	497,279	(43,567)	-8.07%	Sales, Retail - EU	530,741	471,073	(59,668)	-11.24%	Sales, Retail - EU	517,405	458,168	(59,236)	-11.45%	(182,533)	-10.23%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	1,545,697	1,442,256	(103,441)	-6.74%		1,625,242	1,468,477	(156,765)	-9.65%		1,781,131	1,563,510	(217,621)	-12.22%	(484,889)	-9.78%
Jul				Aug				Sep				Q3				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	1,158,493	1,078,449	(80,044)	-6.91%	Sales, Retail - North America	1,194,365	997,316	(197,049)	-16.50%	Sales, Retail - North America	1,195,365	1,037,838	(157,527)	-13.18%	(496,646)	-14.00%
Sales, Retail - EU	575,491	503,452	(72,039)	-12.52%	Sales, Retail - EU	551,255	475,474	(75,781)	-13.75%	Sales, Retail - EU	545,416	499,383	(46,033)	-8.44%	(194,843)	-11.65%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	1,733,984	1,581,901	(152,083)	-8.77%		1,745,620	1,472,789	(272,831)	-15.63%		1,741,781	1,537,221	(204,560)	-11.74%	(691,488)	-13.24%
Oct				Nov (Budget)				Dec (Budget)				Q4				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	1,237,515	1,090,544	(146,971)	-11.88%	Sales, Retail - North America	1,307,506	1,307,506	-	-	Sales, Retail - North America	1,450,212	1,450,212	-	-	(146,971)	-10.13%
Sales, Retail - EU	578,914	506,488	(72,426)	-12.51%	Sales, Retail - EU	607,226	607,226	-	-	Sales, Retail - EU	603,222	603,222	-	-	(72,426)	-11.99%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	1,816,429	1,597,032	(219,397)	-12.08%		1,914,732	1,914,732	-	-		2,053,434	2,053,434	-	-	(219,397)	-10.68%
Planning Bal				Planning Bal				Planning Bal				Planning Bal				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	3,176,271	2,792,054	(384,217)	-12.10%	Sales, Retail - North America	6,485,550	5,830,977	(654,573)	-10.10%	Sales, Retail - North America	7,402,431	6,453,517	(948,914)	-12.82%	(2,448,914)	-33.08%
Sales, Retail - EU	1,561,795	1,348,000	(213,795)	-13.69%	Sales, Retail - EU	3,920,798	2,774,540	(1,146,258)	-29.23%	Sales, Retail - EU	4,017,405	3,458,168	(559,236)	-13.92%	(1,731,069)	-42.12%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	4,738,066	4,140,054	(598,012)	-12.62%		10,406,348	8,605,517	(1,800,831)	-17.26%		11,419,836	9,911,685	(1,508,151)	-13.21%	(4,180,003)	-35.74%
Q1				Q2				Q3				Q4				
Budget	Actual	Variance	%	Budget	Actual	Variance	%	Budget	Actual	Variance	%	Variance	%			
Sales, Retail - North America	3,103,789	2,792,054	(311,735)	-10.04%	Sales, Retail - North America	4,029,431	3,730,242	(299,189)	-7.43%	Sales, Retail - North America	4,029,431	3,730,242	(299,189)	-7.43%	(1,299,189)	-32.28%
Sales, Retail - EU	1,561,795	1,348,000	(213,795)	-13.69%	Sales, Retail - EU	1,561,795	1,348,000	(213,795)	-13.69%	Sales, Retail - EU	1,561,795	1,348,000	(213,795)	-13.69%	(724,261)	-46.38%
Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	Sales, Retail - Other	-	-	-	-	-	-
	4,665,584	4,140,054	(525,530)	-11.26%		5,591,226	5,078,242	(512,984)	-9.17%		5,591,226	5,078,242	(512,984)	-9.17%	(1,723,450)	-30.83%

Sales forecast to actual report in calendar format. It includes monthly information as well as quarterly breakdowns. Actual values are used to date and budget values are used for future periods to keep the end of quarter and year information as relevant as possible at all times during the year.

Business Central Implementation Plans

Finance + Distribution Reporting Package

Sample Report

Inventory with No Activity

Inventory with No Activity							
No sales or purchase activity since: 01/23/12						Report Date	12/14/2015
Filters							
Item No.	*						
Gen. Prod. Posting Group	*						
Product Group Code	*						
Location	*						
Item No.	Description	Gen. Prod. Posting Group	Product Group Code	QOH	Unit Cost	Last Ship Date	Last Rcpt Date
1000	Bicycle	RETAIL		32	350.594		
1100	Front Wheel	RETAIL		152	129.671		
1110	Rim	RETAIL		400	1.05		
1120	Spokes	RAW MAT		10000	2		
1150	Front Hub	RETAIL		200	12.441		
1151	Axle Front Wheel	RAW MAT		200	0.45		
1155	Socket Front	RAW MAT		200	0.77		
1160	Tire	RAW MAT		200	1.23		
1170	Tube	RAW MAT		200	1.75		
1200	Back Wheel	RETAIL		152	129.6815		
1250	Back Hub	RETAIL		200	12.4515		
1251	Axle Back Wheel	RAW MAT		10000	0.33		
1255	Socket Back	RAW MAT		200	0.9		
1300	Chain Assy	RETAIL		152	13.1565		
1310	Chain	RETAIL		100	1.99		
1320	Chain Wheel Front	RAW MAT		100	4.66		
1330	Chain Wheel Back	RAW MAT		100	5.88		
1400	Mudguard front	RAW MAT		152	3.9		
1450	Mudguard back	RAW MAT		152	3.9		
1500	Lamp	RAW MAT		152	5.2		
1600	Bell	RAW MAT		152	2.7		
1700	Brake	RETAIL		152	9.765		

List of items with no sales or purchase activity since a given date.

Sample Report

Open Purchase Order Lines

Open Purchase Order Lines

Purchaser Name

Debra L. Core
Mark Hanson

Status

Released

Today's Date 8/9/2018

Late Date 12/2/2018

Warning Date (late+2) 12/9/2018

Vendor Name	Vendor No.	Purchaser Name	Document No.	Status	Item No.	Description	Vendor Item No.	UoM	Expected Date	Outstanding Qty	Outstanding Amount (LCY)
Malay-Dan Export Unit Sdn Bhd	V100009	Richard Lum	PO102728	Released	S200031	10.75" Column Wrestling Trophy	EA		12/2/2018	2000	0.00
					S200030	10.75" Column Volleyball Trophy	EA		12/2/2018	2000	0.00
					S200029	10.75" Column Basketball Trophy	EA		12/2/2018	2000	0.00
					S200028	10.75" Column Football Trophy	EA		12/2/2018	2000	0.00
					S200027	10.75" Column Soccer Trophy	EA		12/2/2018	2000	0.00
					S200026	10.75" Column Apple Trophy	EA		12/2/2018	2000	0.00
					S200025	10.75" Column Lamp of Knowledge Trophy	EA		12/2/2018	2000	0.00
					S200024	10.75" Touch Riser Wrestling Trophy	EA		12/2/2018	2000	0.00
					S200023	10.75" Touch Riser Volleyball Trophy	EA		12/2/2018	2000	0.00
					S200022	10.75" Touch Riser Basketball Trophy	EA		12/2/2018	2000	0.00
					S200021	10.75" Touch Riser Football Trophy	EA		12/2/2018	2000	0.00
					S200020	10.75" Touch Riser Soccer Trophy	EA		12/2/2018	2000	0.00
					S200019	10.75" Touch Riser Apple Trophy	EA		12/2/2018	2000	0.00
					S200018	10.75" Touch Riser Lamp of Knowledge Trophy	EA		12/2/2018	2000	0.00
					S200017	10.75" Touch Riser Wrestling Trophy	EA		12/2/2018	2000	0.00
					S200016	10.75" Star Riser Volleyball Trophy	EA		12/2/2018	2000	0.00
					S200015	10.75" Star Riser Basketball Trophy	EA		12/2/2018	2000	0.00
					S200014	10.75" Star Riser Football Trophy	EA		12/2/2018	2000	0.00
					S200013	10.75" Star Riser Soccer Trophy	EA		12/2/2018	2000	0.00
					S200012	10.75" Star Riser Apple Trophy	EA		12/2/2018	2000	0.00
					S200011	10.75" Star Riser Lamp of Knowledge Trophy	EA		12/2/2018	2000	0.00
					S200010	3.75" Wrestling Trophy	EA		12/2/2018	2000	0.00
					S200009	3.75" Volleyball Trophy	EA		12/2/2018	2000	0.00
					S200008	3.75" Basketball Trophy	EA		12/2/2018	2000	0.00
					S200007	3.75" Football Trophy	EA		12/2/2018	2000	0.00
					S200006	3.75" Soccer Trophy	EA		12/2/2018	2000	0.00
					S200005	4.75" Spelling B Trophy	EA		12/2/2018	2000	0.00
					S200004	5" Female Graduate Trophy	EA		12/2/2018	2000	0.00
					S200003	5" Male Graduate Trophy	EA		12/2/2018	2000	0.00
					S200002	3.25" Apple Trophy	EA		12/2/2018	2000	0.00
S200001	3.25" Lamp of Knowledge Trophy	EA		12/2/2018	2000	0.00					

List of open purchase order lines. Expected receipt dates are highlighted conditionally in relation to a given date.

Sample Report

Warehouse Items Shipped

Warehouse Shipments- Items Shipped Run Date: 8/9/2018

Destination Type

Customer

Location

Shipment Date

7/23/2007

7/5/2010

1/1/2011

Shipping A...

Complete

Partial

Location Code

GREEN

WHITE

YELLOW

Bin Code

W-09-0002

W-09-0001

Status

Partially Shipped

Completely Pic...

Shipping Advice	No.	Item No.	Destination Type	Description	Status	Qty. to Ship	Qty. Shipped	Item Weight (lbs.)
Partial	SH000001	1908-S	Customer	LONDON Swivel Chair, blue		0	0	0
		1906-S	Customer	ATHENS Mobile Pedestal		0	0	0
		80100	Customer	Printing Paper		0	0	0
	SH000002	80100	Customer	Printing Paper		0	0	0
		1964-S	Customer	TOKYO Gastestuhl, Blau		0	0	0
		1996-S	Customer	ATLANTA Whiteboard, base		0	0	0
	SH000004	1968-S	Customer	MEXICO Swivel Chair, black		0	0	0
		LS-120	Customer	Loudspeaker, Black, 120W	Completely Picked	8	0	528
		LS-10PC	Customer	Loudspeakers, White for PC	Completely Picked	50	0	200
	WS0700637	1908-S	Customer	LONDON Swivel Chair, blue	Partially Shipped	0	1	0
WS1000788	1908-S	Location	LONDON Swivel Chair, blue	Partially Shipped	0	18	0	
Complete	SH000003	LS-MAN-10	Customer	Manual for Loudspeakers	Completely Picked	4	0	4.8
		LS-75	Customer	Loudspeaker, Cherry, 75W	Completely Picked	10	0	160
		LS-120	Customer	Loudspeaker, Black, 120W	Completely Picked	6	0	396

Provides information on Item Shipments. Slicers can be used to filter on destination type, shipment date, shipping advice, location, bin code, and status.

Sample Report

Inventory Location by Quantity on Hand

Inventory Quantity on Hand by Location						
Report Created:	9/15/16 8:13 AM					
Location Code	BLUE..YELLOW					
Item No.	*					
QOH	<>0					
Item No.	Description	U of M	Location	QOH	Unit Cost	Estimated Item Value
C100002	Border Style	EA		111	\$31.31	\$1,346
			LA-WHSE1	17		\$532
			NY-WHSE1	26		\$814
C100003	Cherry Finish Frame	EA		1647	\$31.50	\$49,304
			LA-WHSE1	1		\$32
			LON-WHSE1	43		\$1,355
			NY-WHSE1	85		\$2,678
			NY-WHSE2	1436		\$45,240
C100004	Walnut Medallian Plate	EA		433	\$29.17	\$10,645
			LA-WHSE1	23		\$671
			LON-WHSE1	49		\$1,429
			NY-WHSE1	19		\$554
			NY-WHSE2	274		\$7,991

Provides an overview of warehouse inventory location by quantity on hand.

Inventory Movement by Location

Inventory Movement by Location									
All Locations				Report Created 11/4/2015					
				Date Range 1/1/2013..1/12/2013					
				Item No. *					
				Warehouse Filter *					
Item No.	Item Description	U of M	Posting Date	Entry No.	Source Type	Source No	Customer	Vendor	
C100002	Border Style	EA	11/2013	46118	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	68145	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	721	Customer	C100037	Tempsons Tropies		
C100003	Cherry Finish Frame	EA	11/2013	46117	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	46132	Vendor	V100007		TrendTech	
			11/2013	46144	Vendor	V100001		Greigner, Inc.	
			11/2013	68144	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	68155	Vendor	V100007		TrendTech	
			11/2013	68168	Vendor	V100003		LogoMasters	
C100004	Walnut Medallian Plate	EA	11/2013	46116	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	46131	Vendor	V100007		TrendTech	
			11/2013	46143	Vendor	V100001		Greigner, Inc.	
			11/2013	68132	Vendor	V100009		Malay-Dan Export Unit Sdn Bhd	
			11/2013	68143	Vendor	V100040		Technische Betriebe Rotkreuz	
			11/2013	68154	Vendor	V100007		TrendTech	
			11/2013	68163	Vendor	V100001		Greigner, Inc.	

Provides info about Item Movement with a separate sheet for each location.

Sample Report

Service Warranty for Customers

Service Warranty for Customers- Renewal Opportunities

Service Zone Code	(All)	▼
Responsibility Center	(All)	▼
Service Item Group Code	(All)	▼

Customer - Name	Contract No.	Next Planned Service Date	Service Period	Warranty Ending Date (Labor)	Warranty Ending Date (Parts)	Serial No.	Description
The Cannon Group PLC	SC00001	6/30/2011 1M		11/30/2012	11/30/2012	AS764789	Enterprise Computer 667 MHz
				1/1/2012	1/1/2012	123456789	Drive 250MB
	SC00002	6/30/2011 1M		6/30/2012	6/30/2012	121000	Computer III 533 MHz
				6/30/2012	6/30/2012		Computer III 600 MHz
				6/30/2012	6/30/2012	MCM-060267	17" M780 Monitor
				6/30/2012	6/30/2012	MCM-220791	17" M780 Monitor
				6/30/2012	6/30/2012	MCM-290767	17" M780 Monitor
				6/30/2012	6/30/2012	MCM-58746	17" M780 Monitor
	SC00007	1/16/2012 3M		6/30/2012	6/30/2012	MCM-652587	17" M780 Monitor
				1/16/2013	1/16/2013	SN 5TR78	Computer III 866 MHz
Selangorian Ltd.	SC00003	1/6/2012 3M		1/16/2013	1/16/2013	SNM2453	24" Ultrascan
Deerfield Graphics Company	SC00005	12/1/2011 3M	(blank)	1/6/2013	1/6/2013	SK986530	Computer III 600 MHz
					(blank)	1234567	Graphic Program
Guildford Water Department	SC00006	1/26/2012 3M		1/6/2013	1/6/2013	A773938372-01	Team Work Computer 533 MHz
				6/2/2012	6/2/2012	121001	Computer III 533 MHz
				7/2/2012	7/2/2012	121002	Computer III 533 MHz
				8/16/2012	8/16/2012	SP9865303	Computer III 733 MHz
				8/16/2012	8/16/2012	M890002	Computer III 800 MHz
				4/13/2012	4/13/2012	M890001	Computer III 800 MHz
				1/26/2013	1/26/2013	AT8363929-93	Team Work Computer 533 MHz
				1/16/2013	1/16/2013	121003	Computer III 533 MHz
11/26/2012	11/26/2012	HP739038762	Computer III 866 MHz				
		8/2/2012	8/2/2012	HP83738020	Computer III 866 MHz		

Customer service warranty renewal view.

Vendor Rising Stars and Falling Stars

VENDORS with the largest increase in activity

from 01/01/2017..12/01/2017 to 01/01/2018..12/01/2018

Vendor Posting Group *
Country Code *

Sorted by Amount

Rank	Vendor No.	Vendor Name	Purchases		Increase in Purchases	Variance (%)	01/01/2018..12/01/2018
			01/01/2017..12/01/2017	01/01/2018..12/01/2018			
1	0	Greigner, Inc.	2,472,761	3,455,849	983,087	40%	
2	0	TrendTech	1,612,135	2,326,217	714,082	44%	
3	0	Technische Betriebe Rotkreuz	1,195,283	1,597,551	402,269	34%	
4	0	LogoMasters	928,350	1,306,851	378,501	41%	
5	0	WoodMart Supply Co.	214,219	311,314	97,095	45%	
6	0	Malay-Dan Export Unit Sdn Bhd	513,298	601,435	88,136	17%	
7	0	DHS Global Shipping	386,470	427,202	40,731	11%	
8	0	Lion Marketing	630,808	657,992	27,184	4%	
9	0	AMEX	135,504	138,604	3,100	2%	

Vendors with purchase activity of less than 100 not shown

Display of vendors with the largest growth – and vendors with the largest decline across two time periods

Status of Shipments

Status of Shipments

Report Date: 8/8/2018

Status	Location Code	Document Type				
Released	NY-WHSE2 NY-WHSE1	Credit Memo				
(blank)	LON-WHSE1 LA-WHSE1	Order				
	ATL-WHSE2 ATL-WHSE1	(blank)				

Sell-to Customer Name	Sell-to Customer Name	Document Type	No.	Shipment Date	Status	Shipping Time	Shipment Method Code
Bainbridges	Votive Systems	Order	S10969	1/7/2013	Released		
			S10969	2/13/2013	Released		
			S10969	3/31/2013	Released		
Bargottis	Selangorian Ltd.	Order	S10969	7/27/2013	Released		
			S10969	4/5/2013	Released		EXW
			S10969	5/31/2013	Released		EXW
Basingers	Triton Industries	Order	S10966	11/9/2013	Released		EXW
			S10969	6/30/2013	Released		
			S10969	8/31/2013	Released		
Blanemark Hifi Shop	London Candoxy Stores	Order	S10966	10/31/2013	Released		
			S10967	1/17/2013	Released		EXW
			S10968	8/31/2013	Released		EXW
Candoxy Kontor A/S	Showmasters	Order	S10967	2/9/2013	Released		EXW
			S10967	3/27/2013	Released		EXW
			S10968	4/30/2013	Released		EXW
Candoxy Nederland BV	Stanfords	Order	S10968	11/30/2013	Released		EXW
			S10968	5/31/2013	Released		
			S10968	7/31/2013	Released		
Candoxy Procur...	Stutringers	Order	S10968	9/30/2013	Released		
			S10968	6/30/2013	Released		EXW
			S10968	10/31/2013	Released		EXW
Carl Anthony	Deerfield Graphics Com	Order	S10970	1/31/2013	Released		EXW
			S10970	2/28/2013	Released		EXW
			S10970				

Status of shipments to customers including the shipping date and time.

Sample Report

Inventory Availability

Inventory Availability as of 09/12/2017

Gen. Prod. P.	Reordering	Replenishment S.	Vendor - Name		
ASSEM	Lot-for-Lot	Prod Order	LogoMasters	Davis Supplies	Affordable Granite
RETAL	Fixed Reorder Qty.	Purchase	(blank)	(blank)	Service Electronics Ltd
PAW MAT		(blank)	Lynette Lampier AG	London Postmaster	Kinnardi Transducers AB

No.	Description	Base UOM	Vendor - Name	Quantity on Hand	Qty. on Purch. Order	Qty. on Prod. Order	Qty. on Component Lines	Qty. on Sales Order	Qty. on Service Order	Reorder Quantity
C100001	Antique Style Plaque	EA		1,950	0	0	0	0	0	0
C100002	Border Style	EA		4,651	0	0	0	0	0	0
C100003	Cherry Finish Frame	EA		8,104	0	0	0	0	0	0
C100004	Walnut Medallion Plate	EA		11,300	0	0	0	0	0	0
C100005	Cherry Finished Crystal Award	EA		4,705	0	0	0	0	0	0
C100006	Cherry Finished Crystal Award- Large	EA		3,710	0	0	0	0	0	0
C100007	7.5" Bud Vase	EA		9,341	0	0	0	0	0	0
C100008	Glacier Vase	EA		8,810	0	0	0	0	0	0
C100009	Normandy Vase	EA		5,174	0	0	0	0	0	0
C100010	Wisper-Cat Vase	EA		4,345	0	0	0	0	0	0
C100011	Winter Frost Vase	EA		2,848	0	0	0	0	0	0
C100012	Expandable Attache	EA		4,350	0	0	0	0	0	0
C100013	Business Messenger Bag	EA		4,350	0	0	0	0	0	0
C100014	Canvas Field Bag	EA		9,550	0	0	0	0	0	0
C100015	Leather Shoulder Bag	EA		4,350	0	0	0	0	0	0
C100016	Leather & Canvas Brief Case	EA		4,350	0	0	0	0	0	0
C100017	Wheeled Duffel	EA		3,772	0	0	0	0	0	0
C100018	Action Sport Duffel	EA		9,427	0	0	0	0	0	0
C100019	Black Duffel Bag	EA		5,495	0	0	0	0	0	0
C100020	Gym Locker Bag	EA		12,776	0	0	0	0	0	0
C100021	Canvas Boat Bag	EA		10,432	0	0	0	0	0	0
C100022	Two-Toned Cap	EA		11,104	0	0	0	0	0	0
C100023	Two-Toned Knit Hat	EA		24,369	0	0	0	2,670	0	0
C100024	Knit Hat with Bill	EA		10,937	0	0	0	0	0	0
C100025	Striped Knit Hat	EA		25,795	0	0	0	0	0	0
C100026	Fleece Beanie	EA		24,883	0	0	0	0	2,572	0
C100027	Pique Visor	EA		12,681	0	0	0	0	0	0
C100028	Twill Visor	EA		25,414	0	0	0	0	2,986	0
C100029	Distressed Twill Visor	EA		22,410	0	0	0	0	3,423	0
C100030	Fashion Visor	EA		24,495	0	0	0	0	1,271	0
C100031	Casabier Watch	EA		16,952	0	0	0	0	0	0
C100032	Clip-on Clock	EA		17,988	0	0	0	0	0	0
C100033	Frames & Clock	EA		21,963	0	0	0	0	2,332	0
C100034	Clock & Pen Holder	EA		5,572	0	0	0	0	0	0
C100035	Calculator & World Time Clock	EA		23,776	0	0	0	0	2,325	0
C100036	Clock & Business Card Holder	EA		8,436	0	0	0	0	0	0
C100037	World Time Travel Alarm	EA		8,201	0	0	0	0	0	0
C100038	Foldable Travel Speakers	EA		9,127	0	0	0	0	0	0
C100039	Portable Speaker & MP3 Dock	EA		6,628	0	0	0	0	0	0
C100040	Channel Speaker System	EA		5,520	0	0	0	0	0	0
C100041	Folding Stereo Speakers	EA		8,104	0	0	0	0	0	0
C100042	Retractable Earbuds	EA		20,423	2,000	0	0	0	2,916	0
C100043	Pine-Travel Technology Set	EA		5,444	0	0	0	0	0	0
C100044	VCRP Headset with Mic	EA		21,090	0	0	0	0	1,879	0
C100045	Wireless Headphones	EA		5,207	0	0	0	0	0	0
C100046	8GB MP3 Player	EA		8,514	0	0	0	0	0	0
C100047	2GB MP3 Player	EA		6,800	0	0	0	0	0	0

Inventory availability for a specific date. This can be helpful for determining Inventory re-order point.

Sample Report
Inventory Turnover

Inventory Turnover									
Start Date:		01/01/2017							
End Date:		06/06/2017							
Run Date:		8/8/2018							
Location Code		Item Disc. Group		Gen. Prod. Postin...					
ATL-WHSE1				ASSEM					
AD-WHSE1				RETAIL					
Item Number	Description	Qty on Start Date	Qty on Hand	Average Inventory	Sales Qty	Neg. Adj.	Number of Turns	Profit %	
C100001	Antique Style Plaque	1,650	1,650	1,650	-	-	-	-	54
C100002	Border Style	4,798	5,277	4,819	721	-	0.1	-	42
C100003	Cherry Finish Frame	11,485	10,236	9,520	5,917	-	0.6	-	52
C100004	Walnut Medallion Plate	14,101	13,038	12,145	6,964	-	0.6	-	48
C100005	Cherry Finished Crystal Award	6,093	5,430	5,208	2,763	-	0.5	-	49
C100006	Cherry Finished Crystal Award- Large	3,966	4,194	3,530	2,096	-	0.6	-	55
C100007	7.5" Bud Vase	11,974	10,550	10,375	5,072	-	0.5	-	40
C100008	Glacier Vase	10,914	9,819	9,753	5,095	-	0.5	-	53
C100009	Normandy Vase	6,541	5,895	5,813	2,846	-	0.5	-	36
C100010	Wisper-Cut Vase	5,338	4,716	4,793	2,122	-	0.4	-	52
C100011	Winter Frost Vase	5,215	3,384	3,675	3,531	-	1.0	-	36
C100012	Expandable Attache	4,350	4,350	4,350	-	-	-	-	47
C100013	Business Messenger Bag	4,350	4,350	4,350	-	-	-	-	45
C100014	Canvas Field Bag	12,929	11,232	10,947	7,791	-	0.7	-	51
C100015	Leather Shoulder Bag	4,350	4,350	4,350	-	-	-	-	53
C100016	Leather & Canvas Brief Case	4,350	4,350	4,350	-	-	-	-	49
C100017	Wheeled Duffel	4,698	4,181	4,276	1,217	-	0.3	-	48
C100018	Action Sport Duffel	12,174	11,663	11,132	5,061	-	0.5	-	51
C100019	Black Duffel Bag	7,862	7,080	6,538	4,282	-	0.7	-	39
C100020	Gym Locker Bag	15,766	16,820	14,304	6,296	-	0.4	-	44
C100021	Canvas Boat Bag	12,924	11,943	11,578	6,581	-	0.6	-	33
C100022	Two-Toned Cap	14,431	13,089	12,293	5,842	-	0.5	-	50
C100023	Two-Toned Knit Hat	31,890	28,956	27,846	14,934	-	0.5	-	53
C100024	Knit Hat with Bill	13,536	13,858	11,814	5,870	-	0.5	-	44
C100025	Striped Knit Hat	35,568	32,002	29,975	20,066	-	0.7	-	54
C100026	Fleece Beanie	30,937	29,893	28,002	14,044	-	0.5	-	36
C100027	Pique Visor	15,391	13,445	13,194	6,946	-	0.5	-	51
C100028	Twill Visor	31,925	30,121	28,028	13,960	-	0.5	-	53

Inventory Turnover for a given period. This report helps to identify items which have fast or slow turnover. This can be helpful for determining purchases and inventory levels.

Item Returns to Vendor

Top Vendor Returns

By Quantity

Vendor Name	Vendor No.	Received Qty	Returned Quantity	Return Rate (Quantity based)
PURE-LOOK	V100023	37,400	-	0%
WoodMart Supply Co.	V100047	160,800	-	0%
Mundersand Corporation	V100004	300	-	0%
LogoMasters	V100003	853,700	-	0%
Marley Printing, Inc	V100002	1,950	-	0%
TrendTech	V100007	586,400	-	0%
Club Euroamis	V100025	43,000	-	0%
Malay-Dan Export Unit Sdn Bhd	V100009	220,300	-	0%
Greigner, Inc.	V100001	2,321,900	-	0%
Technische Betriebe Rotkreuz	V100040	565,800	-	0%
Grand Total		4,791,550	-	0%

By Amount

Vendor Name	Vendor No.	Purchase Amount (Actual)	Returned Amount (Actual)	Return Rate (Amount Based)
PURE-LOOK	V100023	373,600	-	0%
WoodMart Supply Co.	V100047	316,929	-	0%
Mundersand Corporation	V100004	2,699	-	0%
LogoMasters	V100003	2,303,277	-	0%
Marley Printing, Inc	V100002	1,720	-	0%
TrendTech	V100007	3,055,030	-	0%
Club Euroamis	V100025	59,706	-	0%
Malay-Dan Export Unit Sdn Bhd	V100009	1,022,238	-	0%
Greigner, Inc.	V100001	5,734,421	-	0%
Technische Betriebe Rotkreuz	V100040	2,667,925	-	0%
Grand Total		15,537,546	-	0%

Items and vendors with the highest rate of return for a period. This report can be useful for identifying quality issues.

Sample Report

Items Pending by Sales Document

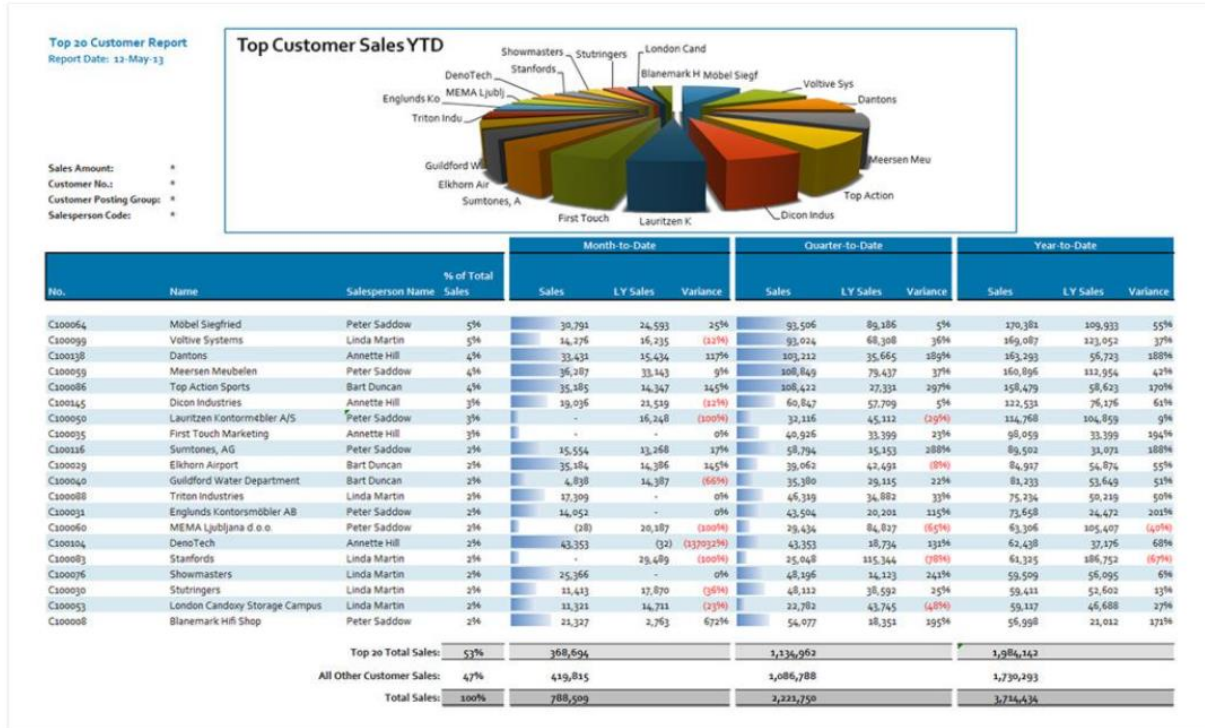
Items Pending in Sales Documents - by Customer

Customer - Name		
AlphaQuote	Bainbridges	Bargottis
Basingers	BEI Outfitters	Blanemark Hifi Shop
Blesmore Systems	Candoxy Kontor A/S	Candoxy Nederland BV
Carl Anthony	Centromerkur d.o.o.	City Of Chicago
Corporación Beta	Cronus Cardoxy Procurement	Cronus Cardoxy Sales

Sales Order Description	Quantity	No.	Sales Header - Document Date	Document Type	Credit Memo	Order	Grand Total
Border Style		C100002	1/31/2014			48	48
			6/30/2014			6	6
			7/31/2014			24	24
			8/31/2014			60	60
			3/31/2013			24	24
			5/13/2013			48	48
			6/30/2013			192	192
			8/11/2013			48	48
			10/31/2013			48	48
			8/3/2014			144	144
			9/30/2014			144	144
			12/5/2014			1	1
			12/27/2014			144	144
			2/28/2015			48	48
			7/31/2013			24	24
			7/27/2013			144	144
			11/30/2013			48	48
3/31/2014			54	54			

Provides info on what items are pending in a sales order and is filtered by customer and by item.

Top Customer Sales Analysis



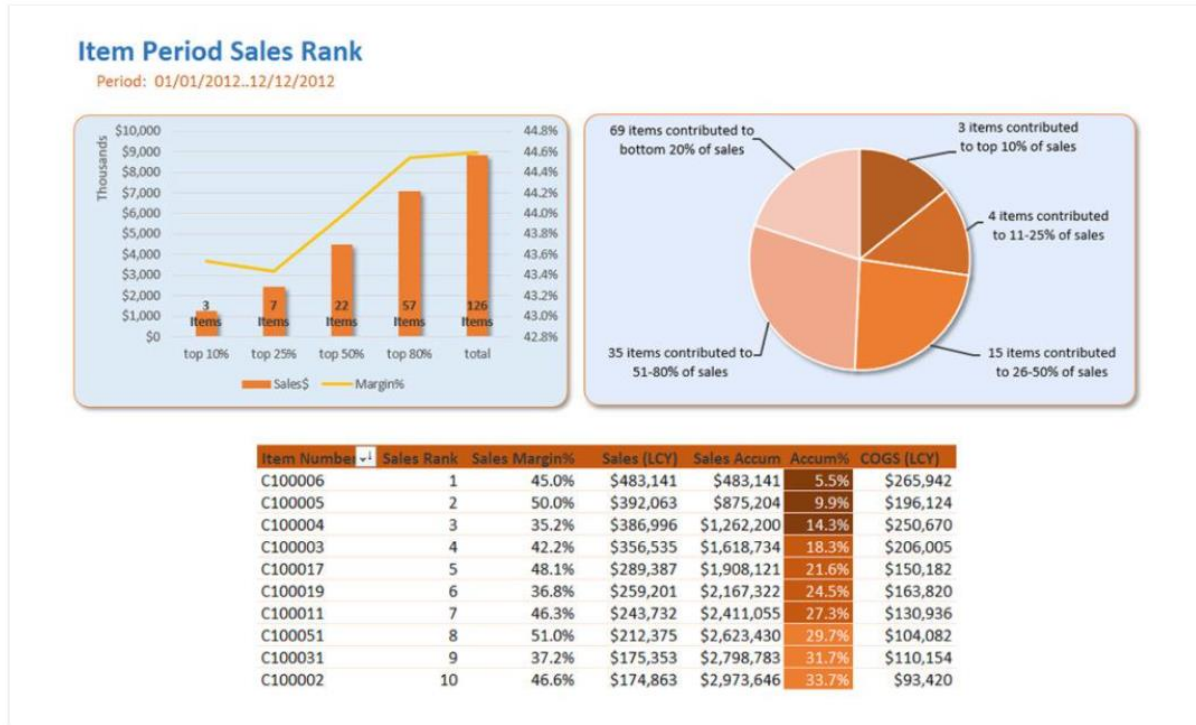
Top sales customer analysis includes month-to-date, quarter-to-date, and year-to-date comparisons to last year same time periods.

Customer Sales Rank Contribution



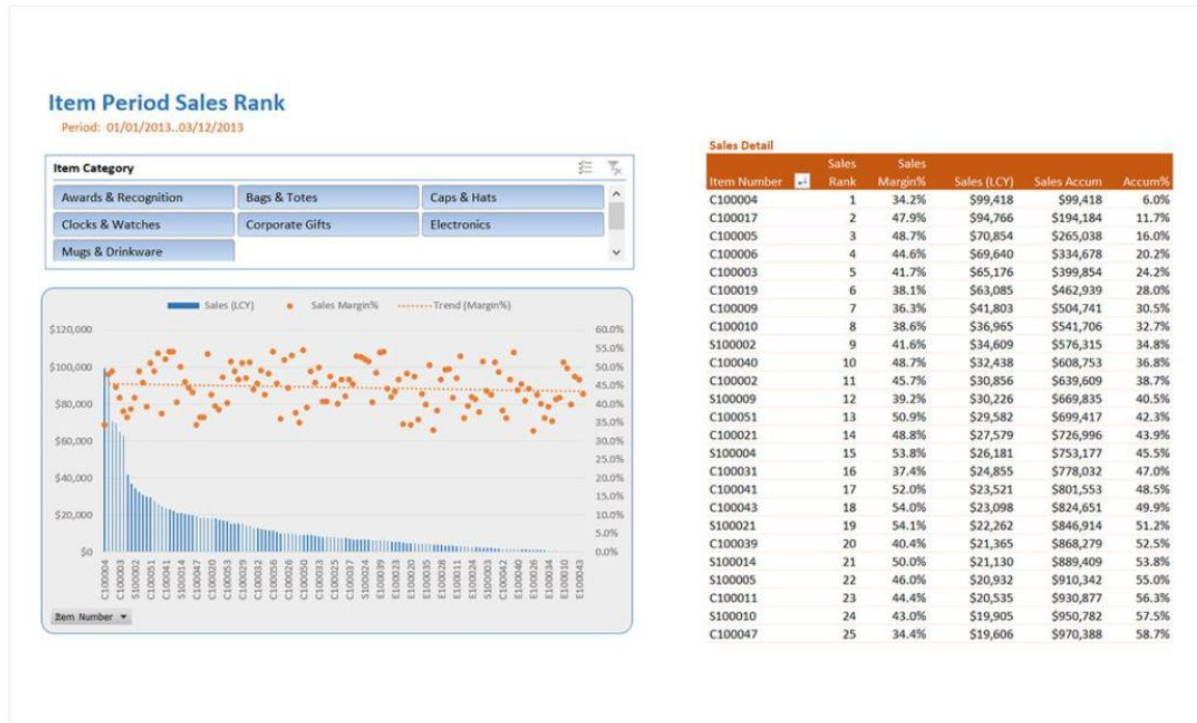
Displays of customer sales for a given time period in descending order by sales. It then buckets the sales into relatable percentage ranges to visually present the impact of the top customers on a company's overall sales.

Item Sales Rank Contribution



Display of item sales for a given time period in descending order by sales. It then buckets the sales into relatable percentage ranges to visually present the impact of the top items on a company's overall sales.

Item Sales Rank and Margin



Display of sales and margin for items for a given time period by descending sales, thus providing a rank. The item sales are then graphed and margin plotted to show a comparison of margin vs. volume of an item.

Year Over Year Sales by Salesperson

Year over Year Sales by Salesperson						
Salesperson Code						
AH	BD	JR				
LM	MD	PS				
RH	(blank)					

Customer Name	Customer Number	Salesperson Code	Current Sales	Last Year Sales	YoY Variance
AlphaQuote	C100103	JR	127,565	172,254	(44,689)
Antarcticopy	C100002	PS	-	-	-
Antonios	C100003	PS	-	-	-
Atwaters	C100004	LM	-	-	-
Autohaus Mielberg KG	C100005	PS	-	-	-
Bainbridges	C100012	BD	211,680	111,305	100,374
Bargottis	C100141	JR	207,217	338,559	(131,342)
Basingers	C100112	MD	144,812	88,028	56,784
Beef House	C100006	RH	-	-	-
BEI Outfitters	C100102	AH	189,005	119,307	69,697
Bilabankinn	C100007	RH	-	-	-
BlackCane Motor Works	C100098	AH	120,687	166,443	(45,756)
Blanemark Hifi Shop	C100008	PS	222,186	169,925	52,261
Blastingers, Inc.	C100009	BD	-	-	-
Blesmore Systems	C100144	MD	159,674	211,130	(51,456)
BYT-KOMPLET s.r.o.	C100010	JR	-	-	-
Candoxy Canada Inc.	C100011	AH	-	-	-
Candoxy Kontor A/S	C100013	PS	66,295	53,959	12,336
Candoxy Nederland BV	C100014	PS	80,586	68,008	12,578

Provides info about current year vs last year's sales and is filtered by Salesperson.

Sample Report

Items Sold by Customer by Document

<u>Items Sold- Grouped by Customer and Document Number</u>												
Posting Date 1/1/2014..1/12/2014												
Customer-Name	Document No.	Posting Date	Item - No.	Description	Qty. pr	U of M	Unit Cost	Quantity	COGS	Discount %	Discount Amount	Total Sales
Tilton Industries	SL_103521	1/11/2014	C100004	Walnut Medallion Plate	1	EA	30.60	1	30.60	8	3.75	43.07
			C100036	Clock & Business Card Holder	1	EA	4.68	144	673.92	8	94.92	1,091.64
			C100037	World Time Travel Alarm	1	EA	5.40	144	777.60	8	118.20	1,359.24
			E100020	Flip-up Travel Alarm	1	EA	4.68	144	673.92	8	82.48	948.56
			E100019	Mini Travel Alarm	1	EA	1.62	2	3.24	8	0.40	4.58
			C100051	Bamboo Digital Picture Frame	1	EA	24.32	144	3,502.08	8	579.92	6,669.04
			C100044	VOIP Headset with Mic	1	EA	1.20	24	28.80	8	4.34	49.90
			C100040	Channel Speaker System	1	EA	20.77	1	20.77	8	3.29	37.83
			C100033	Frames & Clock	1	EA	2.88	144	414.72	8	66.70	767.06
			C100039	Portable Speaker & MP3 Dock	1	EA	8.40	288	2,419.20	8	327.17	3,762.43
Tilton Industries Total							104.55	1036	108,313.80	80	1,281.17	14,733.25
Veltive Systems	SL_103599	1/3/2014	C100004	Walnut Medallion Plate	1	EA	30.60	1	30.60	5	2.34	44.48
			C100002	Border Style	1	EA	31.95	48	1,533.60	5	139.56	2,651.64
			E100022	Wide Screen Alarm Clock	1	EA	1.28	2	2.56	5	0.25	4.75
			C100037	World Time Travel Alarm	1	EA	5.40	48	259.20	5	24.62	467.86
			E100020	Flip-up Travel Alarm	1	EA	4.68	1	4.68	5	0.36	6.80
			C100054	Cherry Finish Photo Frame & Clock	1	EA	13.44	12	161.28	5	13.46	255.82
			C100053	Book Style Photo Frame & Clock	1	EA	12.04	1	12.04	5	1.01	19.22
			C100055	Silver Plated Photo Frame	1	EA	20.70	1	20.70	5	2.25	42.67
			C100044	VOIP Headset with Mic	1	EA	1.20	24	28.80	5	2.71	51.53
			C100033	Frames & Clock	1	EA	2.88	1	2.88	5	0.29	5.50
Veltive Systems Total							124.17	139	17,259.63	50	186.85	3,550.27
Seron Kamstrol AG	SL_104619	1/7/2014	E100022	Wide Screen Alarm Clock	1	EA	0.96	2	1.92	2	0.08	3.68
			E100021	Slim Travel Alarm	1	EA	1.08	6	6.49	2	0.22	10.74
			E100020	Flip-up Travel Alarm	1	EA	3.52	144	506.45	2	15.49	759.23
			E100019	Mini Travel Alarm	1	EA	1.22	1	1.22	2	0.04	1.83
			C100053	Book Style Photo Frame & Clock	1	EA	9.05	1	9.05	2	0.30	14.90
			C100052	Black Digital Picture Frame	1	EA	16.77	48	805.06	2	27.85	1,364.77
			C100044	VOIP Headset with Mic	1	EA	0.90	1	0.90	2	0.03	1.67
			C100048	USB MP3 Player	1	EA	5.79	144	833.18	2	34.32	1,681.87
C100040	Channel Speaker System	1	EA	15.61	12	187.28	2	7.42	363.37			

List of items sold grouped by customer and document within a specified date range. Cost of goods sold and sales amount are values.

Customer AR Collections

Customer AR Collections

Name

AlphaQuote	Bainbridges
Bargottis	Basingers
BEI Outfitters	BlackCane Motor Wo...

Customer Pos...

EU
NA
OTHER

Payment T...

14 DAYS
18 DAYS
1M(8D)

Journal Batch Name

--

Customer Info	Document No.	Posting Date	Due Date	Original Amt. (LCY)	Remaining Amt. (LCY)
Mr. Jim Stewart					
C100040					
Guildford Water Department					
25 Water Way					
Atlanta					
US					
Credit Memo SCI00693	SC_100588	1/31/2011	1/31/2011	\$ (21)	\$ (21)
Credit Memo SCI00705	SC_100600	1/17/2012	1/17/2012	\$ (34)	\$ (34)
Order SI07240	SI_105291	12/17/2013	12/31/2013	\$ 21,291	\$ 21,291
Order SI07244	SI_105295	12/31/2013	1/14/2014	\$ 21,291	\$ 21,291
Order SI09245	SI_107296	12/31/2013	1/14/2014	\$ 21,291	\$ 21,291
Order SI07246	SI_105297	1/7/2014	1/21/2014	\$ 20,184	\$ 20,184

Summary of remaining amounts on Customer Orders. Slicers can be used to filter on customer name, posting group, and payment terms.

Sales Opportunities

Opportunities Won & Lost

Salesperson Name		No.				
Bart Duncan	Debra L. Core	OP100015	OP100016	OP100017	OP100018	OP100019
John Roberts	Peter Saddow	OP100020	OP100021	OP100037	OP100038	OP100039
		OP100040	OP100041	OP100042	OP100043	OP100044

Closed: TRUE

Count of No.	Salesperson Name	Priority	Contact Company Name	Description	Date Closed	Status	Won	Lost
1	Bart Duncan	Normal	Bilabankinn	Innsbruck Storage units	10/24/2011	Lost	0	1
		High	Helguera Industrial	2 guest chairs	1/21/2012	Lost	0	1
1	Peter Saddow	Low	The Cannon Group PLC	Assembling furniture	1/26/2012	Won	1	0
		Normal	Gullford Water Department	Furniture to sales department	1/20/2012	Won	1	0
			The Cannon Group PLC	Furniture for the conference	1/11/2012	Won	1	0
			Selangorian Ltd.	Assembling furniture	1/21/2012	Won	1	0
1	John Roberts	Normal	John Haddock Insurance Co.	Assembling furniture	1/20/2012	Won	1	0
			Designstudio Gmunden	Compl. conference arrangement	1/16/2012	Won	1	0
		High	Antarctcopy	Lamps for the canteen	1/21/2012	Lost	0	1
			Progressive Home Furnishings	Conference table	10/16/2011	Lost	0	1
1	Debra L. Core	Normal	BYT-KOMPLET s.r.o.	Chairs for the canteen	1/12/2012	Won	1	0
			Woonboulevard Kuitenbrouwer	New office system	10/3/2011	Lost	0	1
		High	Helguera Industrial	Complete storage system	1/16/2012	Lost	0	1
1			Helmlispyrdl	Lamps for the manager office	11/20/2011	Lost	0	1
Grand Total							7	4

Provides win/loss information on closed sales opportunities and detailed information on open sales opportunities.

Sample Report

Warehouse Items Shipped

Warehouse Shipments- Items Shipped Run Date: 8/9/2018

Destination Type

Customer

Location

Shipment Date

7/23/2007

7/5/2010

1/1/2011

Shipping A...

Complete

Partial

Location Code

GREEN

WHITE

YELLOW

Bin Code

W-09-0002

W-09-0001

Status

Partially Shipped

Completely Picked

Shipping Advice	No.	Item No.	Destination Type	Description	Status	Qty. to Ship	Qty. Shipped	Item Weight (lbs.)
Partial	SH000001	1908-S	Customer	LONDON Swivel Chair, blue		0	0	0
		1906-S	Customer	ATHENS Mobile Pedestal		0	0	0
		80100	Customer	Printing Paper		0	0	0
	SH000002	80100	Customer	Printing Paper		0	0	0
		1964-S	Customer	TOKYO Gastestuhl, Blau		0	0	0
		1996-S	Customer	ATLANTA Whiteboard, base		0	0	0
	SH000004	1968-S	Customer	MEXICO Swivel Chair, black		0	0	0
		LS-120	Customer	Loudspeaker, Black, 120W	Completely Picked	8	0	528
	WS0700637	1908-S	Customer	Loudspeakers, White for PC	Completely Picked	50	0	200
	WS1000788	1908-S	Customer	LONDON Swivel Chair, blue	Partially Shipped	0	1	0
1908-S		Location	LONDON Swivel Chair, blue	Partially Shipped	0	18	0	
Complete	SH000003	LS-MAN-10	Customer	Manual for Loudspeakers	Completely Picked	4	0	4.8
		LS-75	Customer	Loudspeaker, Cherry, 75W	Completely Picked	10	0	160
		LS-120	Customer	Loudspeaker, Black, 120W	Completely Picked	6	0	396

Provides information on Item Shipments. Slicers can be used to filter on destination type, shipment date, shipping advice, location, bin code, and status.

Sample Report

Vendor Payment History

Vendor Payments History

Posting D... ▼ Closed at Date (All) ▼
 Open FALSE ▼

Posting D...	Vendor No.	Vendor - Name	Due Date	Document Type	Document No.	Description	Credit Amount (LC)	Debit Amount (LC)
1/1/2013	V100009	Malay-Dan Export Unit Sdn Bhd	1/31/2013	Invoice	PI_102826	Order PO102826	8,454.95	-
1/16/2013			1/31/2013	Invoice	PI_102852	Order PO102852	6,297.60	-
1/30/2013			1/31/2013	Invoice	PI_102882	Order PO102882	13,117.35	-
1/12/2013			1/31/2013	Invoice	PI_102911	Order PO102911	14,250.08	-
1/20/2013			4/30/2013	Invoice	PI_102832	Order PO102832	26,102.16	-
1/27/2013			4/30/2013	Invoice	PI_102859	Order PO102859	5,018.06	-
1/27/2013			4/30/2013	Invoice	PI_102890	Order PO102890	21,604.31	-
3/8/2013			4/30/2013	Invoice	PI_102919	Order PO102919	24,240.15	-
4/2/2013			3/8/2013	Payment	GP100396	Malay-Dan Export Unit Sdn Bhd March Paym	-	43,319.98
	V100040	Technische Betriebe Rotkreuz	1/31/2013	Invoice	PI_102827	Order PO102827	93,854.73	-
			1/31/2013	Invoice	PI_102853	Order PO102853	14,111.54	-
			1/31/2013	Invoice	PI_102883	Order PO102883	17,308.36	-
			1/31/2013	Invoice	PI_102912	Order PO102912	15,876.22	-
			1/31/2013	Invoice	PI_102942	Order PO102942	61,805.06	-
			1/31/2013	Invoice	PI_102969	Order PO102969	5,032.65	-
			1/31/2013	Invoice	PI_102993	Order PO102993	2,513.80	-
			4/30/2013	Invoice	PI_102833	Order PO102833	106,491.74	-
			4/30/2013	Invoice	PI_102860	Order PO102860	31,588.14	-
			4/30/2013	Invoice	PI_102891	Order PO102891	40,970.36	-
			4/30/2013	Invoice	PI_102920	Order PO102920	34,542.18	-
			4/30/2013	Invoice	PI_102947	Order PO102947	41,101.30	-
			4/30/2013	Invoice	PI_102974	Order PO102974	5,488.61	-
			4/30/2013	Invoice	PI_103001	Order PO103001	4,777.44	-
			2/20/2013	Payment	GP100480	Technische Betriebe Rotkreuz February Paym	0.01	230,300.37
	V100007	Trend Tech	1/31/2013	Invoice	PI_102828	Order PO102828	69,689.76	-
			1/31/2013	Invoice	PI_102854	Order PO102854	15,174.32	-
			1/31/2013	Invoice	PI_102885	Order PO102885	17,184.30	-
			1/31/2013	Invoice	PI_102914	Order PO102914	16,731.54	-
			1/31/2013	Invoice	PI_102943	Order PO102943	38,525.76	-
			1/31/2013	Invoice	PI_102995	Order PO102995	455.70	-
			4/30/2013	Invoice	PI_102834	Order PO102834	43,542.38	-
			4/30/2013	Invoice	PI_102862	Order PO102862	5,313.07	-

Vendor Po... ▼
 EU ▼
 NA ▼

Source Code ▼
 PAYMENT INL
 PURCHASES

Provides information about payments made to Vendors, by posting date.

Sample Report

Sales Orders by Salesperson

Sales Orders By Salesperson				
Document No.	Posting Date	Item/Resource No.	Item/Resource Description	Amount
SI_104832	1/10/2017	C100011	Winter Frost Vase	\$9,241
		E100022	Wide Screen Alarm Clock	\$12
		E100019	Mini Travel Alarm	\$22
		C100055	Silver Plated Photo Frame	\$257
		C100052	Black Digital Picture Frame	\$309
		C100049	4GB MP3 Player	\$4,865
		C100047	2GB MP3 Player	\$25,845
SI_104832 Total				\$42,123
SI_104833	1/4/2017	C100032	Clip-on Clock	\$6
		E100018	Flexi-Clock & Clip	\$1
		E100022	Wide Screen Alarm Clock	\$1
		C100055	Silver Plated Photo Frame	\$1,383
		C100045	Wireless Headphones	\$2,922
		C100043	Pro-Travel Technology Set	\$23
		C100050	Clip-on MP3 Player	\$161
SI_104833 Total				\$4,715
SI_107876	1/10/2017	E100019	Mini Travel Alarm	\$287
		S100003	Soccer #1 Pin	\$127
		E100006	Budget Tote Bag	\$0
		E100009	Die-Cut Tote	\$0
		C100025	Striped Knit Hat	\$252
		C100028	Twill Visor	\$432
		E100011	Plastic Sun Visor	\$68
		C100030	Fashion Visor	\$370

Lists sales invoice details for a given date range. Slicers can be used to filter list by salesperson or posting date.

Sample Report

Item Sales by Product Group

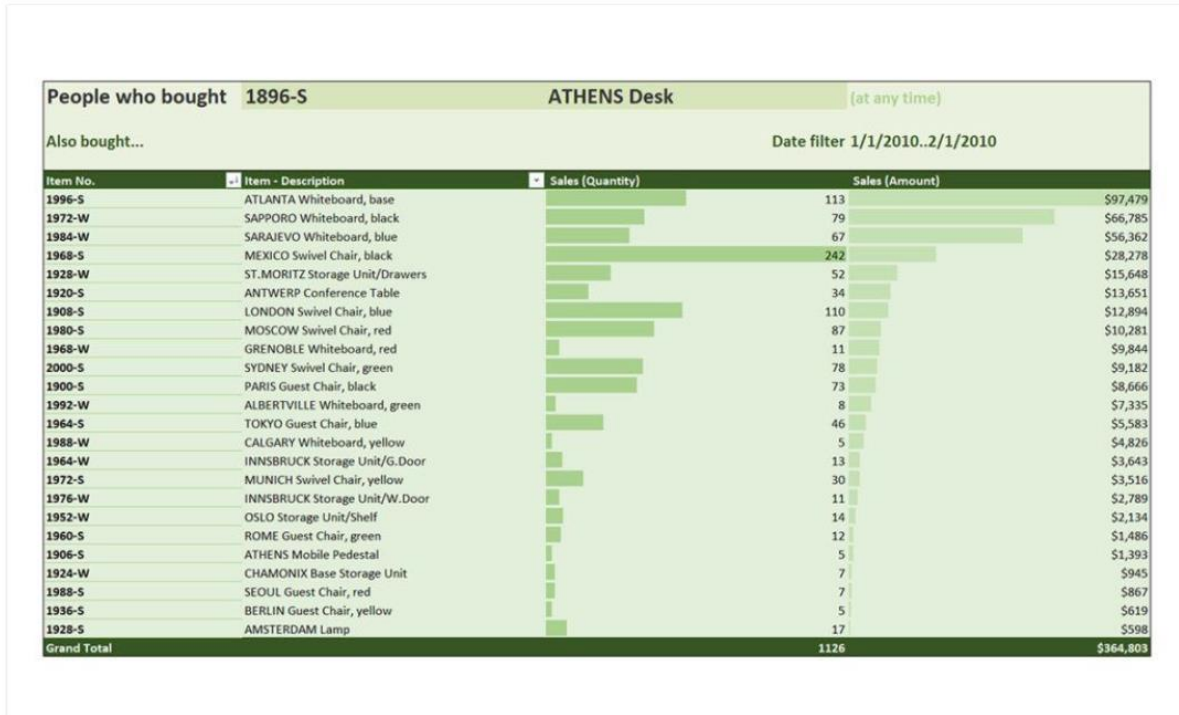
Item Sales By Product Group-Year over Year

Item No. *
Gen. Prod. Posting Group *
Product Group Code *

Product Group	Item No.	Description	Unit Cost	1/1/2017..1/12/2017				1/1/2016..1/12/2016				Change in			
				Sales Qty	Sales \$	Gross (\$)	Profit %	Sales Qty	Sales \$	Gross (\$)	Profit %	Sales Qty	Sales \$	Gross (\$)	Profit %
A-TROPHY															
	S200001	3.25' Lamp of Knowledge Trophy	\$7.01	1	9.60	2.59	27%	144	1,324.80	315.36	24%	(143)	(1,315)	(313)	3.2%
	S200002	3.25' Apple Trophy	\$8.06	144	1,368.00	297.36	15%	0	-	-	0%	144	1,368	297	15.2%
	S200003	5' Male Graduate Trophy	\$6.56	0	-	-	0%	0	-	-	0%	-	-	-	0.0%
	S200004	5' Female Graduate Trophy	\$6.56	288	2,095.20	205.92	10%	144	1,036.80	92.16	9%	144	1,058	114	0.9%
	S200005	4.75' Spelling B Trophy	\$7.03	144	1,382.40	370.08	27%	144	1,324.80	312.48	24%	-	58	58	3.2%
	S200011	10.75' Star Riser Lamp of Knowledge Trophy	\$9.43	145	1,722.25	354.90	21%	0	-	-	0%	145	1,722	355	20.6%
	S200012	10.75' Star Riser Apple Trophy	\$10.48	192	2,352.00	339.84	14%	0	-	-	0%	192	2,352	340	14.4%
	S200018	10.75' Touch Riser Lamp of Knowledge Trophy	\$9.70	313	3,816.25	755.11	20%	144	1,656.00	247.68	15%	169	2,160	507	4.8%
	S200019	10.75' Touch Riser Apple Trophy	\$10.83	1	14.70	3.87	26%	48	662.40	142.56	22%	47	(648)	(139)	4.8%
	S200025	10.75' Column Lamp of Knowledge Trophy	\$8.15	144	1,411.20	237.60	17%	0	-	-	0%	144	1,411	239	16.8%
	S200026	10.75' Column Apple Trophy	\$11.30	193	2,793.90	613.00	22%	48	662.40	120.00	18%	145	2,132	493	3.8%
		A-TROPHY Total		1,565	16,965.50	3,090.27	18%	672	6,667.20	1,230.24	18%	893	10,298	1,860	-0.2%
BALL CAP															
	C100022	Two-Toned Cap	\$1.61	588	1,830.14	883.46	48%	289	850.97	385.68	45%	299	979	498	3.0%
	S100010	Golf Related Cap	\$6.09	481	4,731.24	1,802.16	38%	576	5,689.96	2,182.37	38%	(95)	(959)	(380)	-0.3%
	S100011	All Star Cap	\$0.85	1,270	1,750.85	671.35	38%	1,448	2,009.48	778.68	39%	(178)	(259)	(107)	-0.4%
	S100012	Raw-Edge Patch BALL CAP	\$5.61	589	5,900.25	2,595.96	44%	576	5,077.25	2,445.89	43%	13	223	150	0.9%
	S100013	Mesh BALL CAP	\$3.44	578	3,652.84	1,664.52	46%	421	2,637.63	1,209.39	46%	157	995	455	0.1%
		BALL CAP Total		3,506	17,865.32	7,617.45	43%	3,310	16,885.29	7,002.01	41%	196	980	615	1.2%
BUCKET HAT															
	S100015	Raw-Edge Bucket Hat	\$3.64	493	3,480.74	1,686.22	48%	336	2,348.28	1,125.22	48%	157	1,132	561	0.5%
	S100016	Mesh Bucket Hat	\$2.75	578	2,777.59	1,188.09	43%	914	4,266.32	1,752.82	41%	(336)	(1,489)	(565)	1.7%
	S100017	Microfiber Bucket Hat	\$4.76	624	4,439.89	1,489.65	33%	1,056	7,309.52	2,362.96	32%	(432)	(1,930)	(873)	1.4%
	S100018	Crusher Bucket Hat	\$3.50	481	3,478.91	1,795.41	52%	877	4,142.22	3,072.72	50%	(396)	(2,663)	(1,275)	1.6%
	S100019	Sportsman Bucket Hat	\$2.43	1,585	4,997.28	3,145.73	45%	1,651	7,274.48	3,262.56	45%	(66)	(277)	(117)	0.1%
		BUCKET HAT Total		3,761	21,194.41	9,305.10	44%	4,834	27,420.81	11,576.28	42%	(1,073)	(6,226)	(2,271)	1.7%

Provides information on item sales amounts, quantities, and gross profits for a user-defined date range and provides info for same date period, prior year (and YoY variance).

Customers who bought also bought



Provides insight into customer purchase habits.

Sample Report

Item Profitability by Customer

		Apr-01-13					Apr-01-12				
Cust. No.	Customer Name	Sales	Quantity	COGS	Profit \$	Profit %	Sales	Quantity	COGS	Profit \$	Profit %
C100012	Bainbridges										
C100005	Cherry Finished Crystal Award	135	1	65	70	51.6%	-	-	-	-	-
C100024	Knit Hat with Bill	720	144	423	296	41.2%	-	-	-	-	-
C100028	Twill Visor	670	144	339	332	49.5%	(5)	(1)	(2)	(2)	48.5%
E100011	Plastic Sun Visor	1	1	0	0	47.4%	-	-	-	-	-
E100016	4 Function Rotating Carabiner Watch	374	144	195	179	47.9%	-	-	-	-	-
S100006	Award Medallion - 3"	689	48	348	341	49.5%	-	-	-	-	-
S100008	Soccer Figure Trophy	945	144	488	458	48.4%	-	-	-	-	-
S100021	Translucent Stopwatch	665	144	303	361	54.3%	-	-	-	-	-
C100012 TOTAL:		4,199	770	2,162	2,037	48.5%	(5)	(1)	(2)	(2)	48.5%
C100014	Candoxy Nederland BV										
C100004	Walnut Medallion Plate	-	-	-	-	-	7,630	168	5,016	2,614	34.3%
C100031	Carabiner Watch	-	-	-	-	-	1,929	144	1,211	718	37.2%
E100013	Clip-on Stopwatch	-	-	-	-	-	64	25	35	29	45.1%
E100016	4 Function Rotating Carabiner Watch	-	-	-	-	-	15	6	8	7	47.4%
S100005	Award Medallion - 2.5"	-	-	-	-	-	19	2	10	9	46.5%
S100011	All Star Cap	(1)	(1)	(1)	(0)	32.5%	180	145	121	59	32.9%
S100014	Chunky Knit Hat	-	-	-	-	-	1,462	144	728	734	50.2%
S100015	Raw-Edge Bucket Hat	-	-	-	-	-	1,014	145	517	497	49.0%
S100017	Microfiber Bucket Hat	(8)	(1)	(5)	(4)	43.9%	1,210	144	672	538	44.5%
S100019	Sportsman Bucket Hat	-	-	-	-	-	5	1	2	3	53.0%
C100014 TOTAL:		(10)	(2)	(6)	(4)	42.5%	13,528	924	8,320	5,208	38.5%

Monthly item profitability by customer compared to the same month in the prior year.

Top Items by Sales Volume and Margin

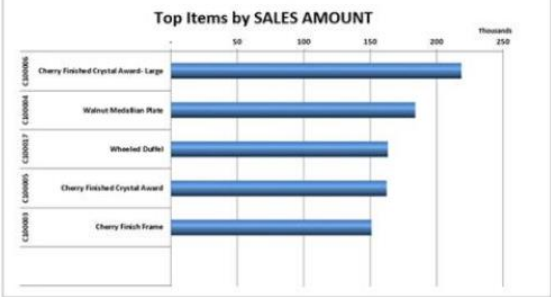
Top Items by Sales Amount and Margin

From 01-Jan-13 to 01-Jun-13

Last Run: 11/3/2016 2:15 PM

Top 5 Items by SALES AMOUNT					
No.	Description	Invoiced Quantity	Sales Amount (Actual)	Cost Amount (Actual)	Margin %
C100006	Cherry Finished Crystal Award- Large	1,343	218,664	(121,808)	96,856 44%
C100004	Walnut Medallion Plate	4,071	183,918	(121,305)	62,612 34%
C100017	Wheelie Duffel	858	163,312	(85,110)	78,202 48%
C100005	Cherry Finished Crystal Award	1,215	162,428	(82,823)	79,606 49%
C100003	Cherry Finish Frame	2,814	151,036	(89,330)	61,706 41%
All Items			1,714,434	(7,076,958)	1,637,476 44%

Top 5 Items by MARGIN					
No.	Description	Invoiced Quantity	Sales Amount (Actual)	Cost Amount (Actual)	Margin %
C100006	Cherry Finished Crystal Award- Large	1,343	218,664	(121,808)	96,856 44%
C100005	Cherry Finished Crystal Award	1,215	162,428	(82,823)	79,606 49%
C100017	Wheelie Duffel	858	163,312	(85,110)	78,202 48%
C100004	Walnut Medallion Plate	4,071	183,918	(121,305)	62,612 34%
C100003	Cherry Finish Frame	2,814	151,036	(89,330)	61,706 41%
All Items			1,714,434	(7,076,958)	1,637,476 44%



Details on the top "N" items by sales volume and by total contribution for a date period. The number "N" is a user-definable parameter.

Sample Report

Item Sales and Profit



Top Items by Sales Volume over a given date period.

Sample Report

Inventory Turnover

Inventory Turnover									
Start Date:		01/01/2017							
End Date:		06/06/2017							
Run Date:		8/8/2018							

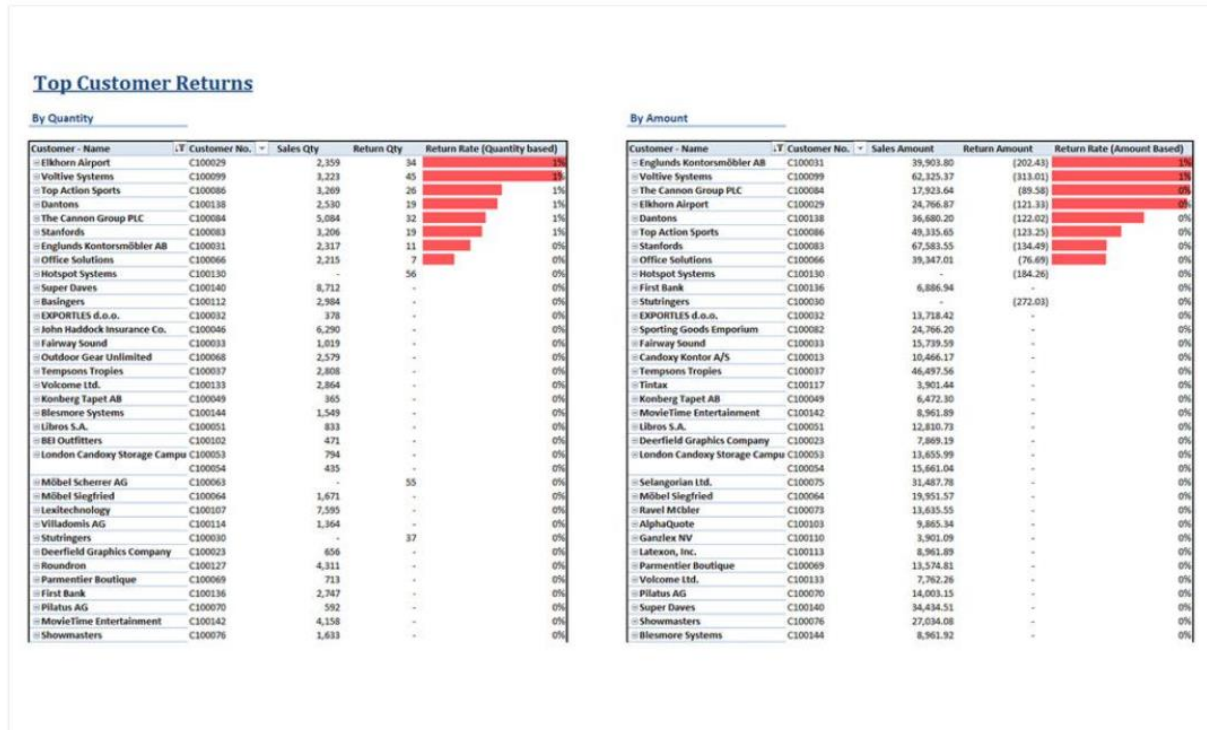
Location Code	Item Disc. Group	Gen. Prod. Postin...
ATL-WHSE1		ASSEM
AD-WHSE1		RETAIL

Item Number	Description	Qty on Start Date	Qty on Hand	Average Inventory	Sales Qty	Neg. Adj.	Number of Turns	Profit %
C100001	Antique Style Plaque	1,650	1,650	1,650	-	-	-	54
C100002	Border Style	4,798	5,277	4,819	721	-	0.1	42
C100003	Cherry Finish Frame	11,485	10,236	9,520	5,917	-	0.6	52
C100004	Walnut Medallion Plate	14,101	13,038	12,145	6,964	-	0.6	48
C100005	Cherry Finished Crystal Award	6,093	5,430	5,208	2,763	-	0.5	49
C100006	Cherry Finished Crystal Award- Large	3,966	4,194	3,530	2,096	-	0.6	55
C100007	7.5" Bud Vase	11,974	10,550	10,375	5,072	-	0.5	40
C100008	Glacier Vase	10,914	9,819	9,753	5,095	-	0.5	53
C100009	Normandy Vase	6,541	5,895	5,813	2,846	-	0.5	36
C100010	Wisper-Cut Vase	5,338	4,716	4,793	2,122	-	0.4	52
C100011	Winter Frost Vase	5,215	3,384	3,675	3,531	-	1.0	36
C100012	Expandable Attache	4,350	4,350	4,350	-	-	-	47
C100013	Business Messenger Bag	4,350	4,350	4,350	-	-	-	45
C100014	Canvas Field Bag	12,929	11,232	10,947	7,791	-	0.7	51
C100015	Leather Shoulder Bag	4,350	4,350	4,350	-	-	-	53
C100016	Leather & Canvas Brief Case	4,350	4,350	4,350	-	-	-	49
C100017	Wheeled Duffel	4,698	4,181	4,276	1,217	-	0.3	48
C100018	Action Sport Duffel	12,174	11,663	11,132	5,061	-	0.5	51
C100019	Black Duffel Bag	7,862	7,080	6,538	4,282	-	0.7	39
C100020	Gym Locker Bag	15,766	16,820	14,304	6,296	-	0.4	44
C100021	Canvas Boat Bag	12,924	11,943	11,578	6,581	-	0.6	33
C100022	Two-Toned Cap	14,431	13,089	12,293	5,842	-	0.5	50
C100023	Two-Toned Knit Hat	31,890	28,956	27,846	14,934	-	0.5	53
C100024	Knit Hat with Bill	13,536	13,858	11,814	5,870	-	0.5	44
C100025	Striped Knit Hat	35,568	32,002	29,975	20,066	-	0.7	54
C100026	Fleece Beanie	30,937	29,893	28,002	14,044	-	0.5	36
C100027	Pique Visor	15,391	13,445	13,194	6,946	-	0.5	51
C100028	Twill Visor	31,925	30,121	28,028	13,960	-	0.5	53

Inventory Turnover for a given period. This report helps to identify items which have fast or slow turnover. This can be helpful for determining purchases and inventory levels.

Sample Report

Item Returns by Customer



Items with the highest return rate by customer for a given period. This report is useful for identifying challenging customers or product application issues.

Item Returns to Vendor

Top Vendor Returns

By Quantity

Vendor Name	Vendor No.	Received Qty	Returned Quantity	Return Rate (Quantity based)
PURE-LOOK	V100023	37,400	-	0%
WoodMart Supply Co.	V100047	160,800	-	0%
Mundersand Corporation	V100004	300	-	0%
LogoMasters	V100003	853,700	-	0%
Marley Printing, Inc	V100002	1,950	-	0%
TrendTech	V100007	586,400	-	0%
Club Euroamis	V100025	43,000	-	0%
Malay-Dan Export Unit Sdn Bhd	V100009	220,300	-	0%
Greigner, Inc.	V100001	2,321,900	-	0%
Technische Betriebe Rotkreuz	V100040	565,800	-	0%
Grand Total		4,791,550	-	0%

By Amount

Vendor Name	Vendor No.	Purchase Amount (Actual)	Returned Amount (Actual)	Return Rate (Amount Based)
PURE-LOOK	V100023	373,600	-	0%
WoodMart Supply Co.	V100047	316,929	-	0%
Mundersand Corporation	V100004	2,699	-	0%
LogoMasters	V100003	2,303,277	-	0%
Marley Printing, Inc	V100002	1,720	-	0%
TrendTech	V100007	3,055,030	-	0%
Club Euroamis	V100025	59,706	-	0%
Malay-Dan Export Unit Sdn Bhd	V100009	1,022,238	-	0%
Greigner, Inc.	V100001	5,734,421	-	0%
Technische Betriebe Rotkreuz	V100040	2,667,925	-	0%
Grand Total		15,537,546	-	0%

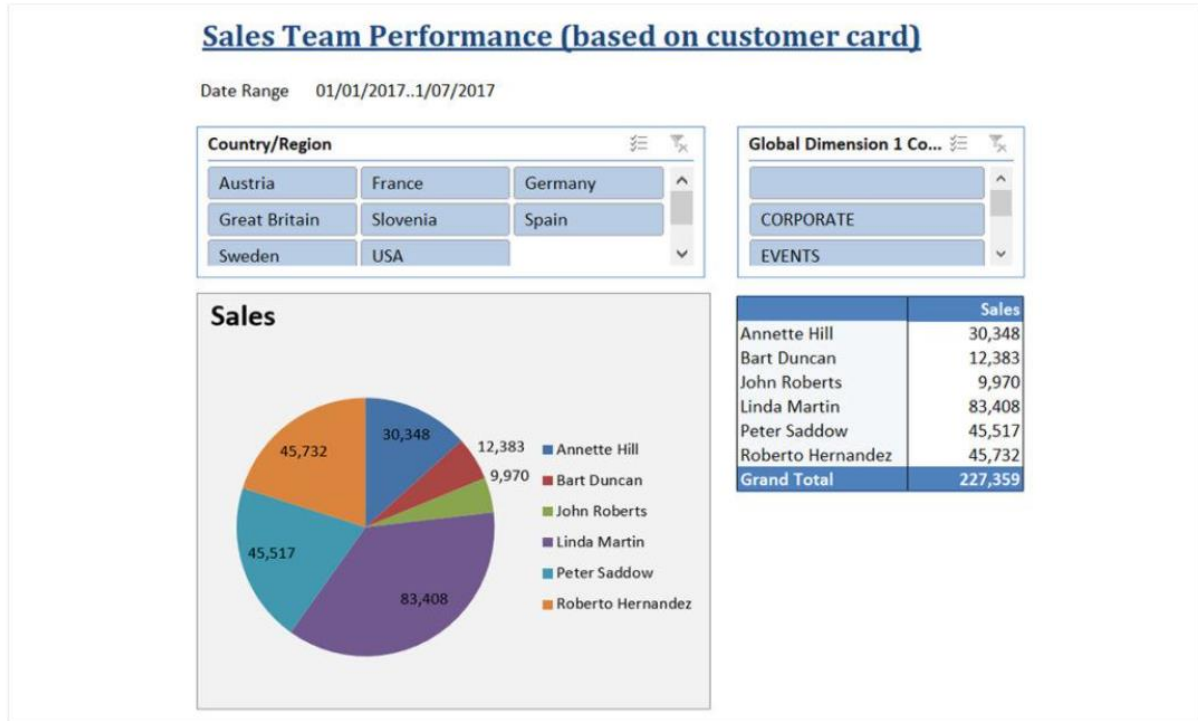
Items and vendors with the highest rate of return for a period. This report can be useful for identifying quality issues.

Item Sales by Customer

<u>Item Sales by Customer</u>				
Date Range		01/01/2017..01/07/2017		
Customer Name	Gen. Prod. Posting Group	Item No.	Item - Description	Sales Quantity
Bill's Trophies	RETAIL	C100023	Two-Toned Knit Hat	1
		C100030	Fashion Visor	6
		E100011	Plastic Sun Visor	49
		E100015	360 Clip Watch	144
		E100017	Clip-on Clock with Compass	144
		S100020	Super Sport Stopwatch	12
		S100021	Translucent Stopwatch	144
		E100019	Mini Travel Alarm	144
		E100022	Wide Screen Alarm Clock	144
		E100002	Cotton Classic Tote	1
		E100005	All Purpose Tote	1
		E100008	Super Shopper	1
		E100009	Die-Cut Tote	1
		E100010	Vinyl Tote	1
		E100026	Desk Calculator	288
		E100032	Button Key-Light	2
		E100034	Bamboo 1GB USB Flash Drive	1
		E100040	Wave Mug	1
		E100041	Biodegradable Colored SPORT BOT	1
		E100045	Flute	13

Item Sales by Customer over a date period.

Overview of Salesperson Performance



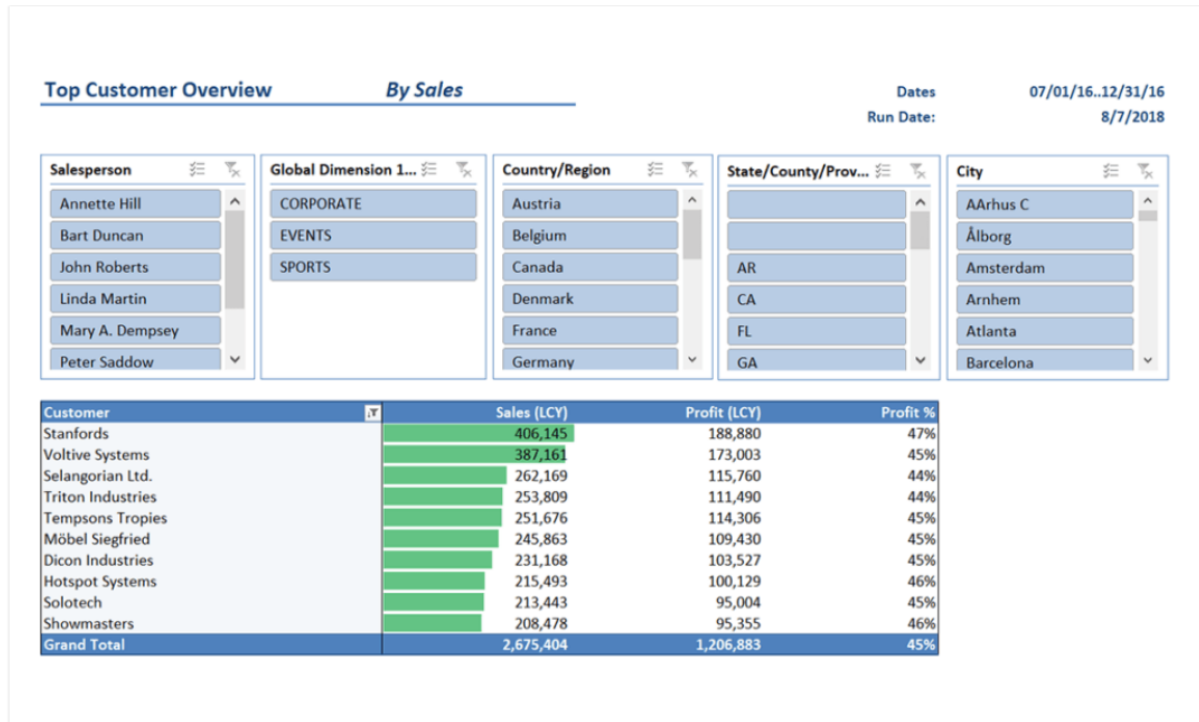
Sales and profit information by salesperson. This report can assist in measuring and tracking salesperson performance.

Customer Sales and Profitability



Overview of Sales and Profitability information. Slicers can be used to drill down into the data to see underlying information.

Top Customer Overview



Sales and profit information on the top customers for a date range. Slicers can be used to drill down into specific customer segments.